



# Manufacturer's Roundtable

## Hydronic Heating

June 25, 2025



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## WHAT IS CEDA?



The California Energy Design Assistance (CEDA) program is the only statewide utility incentive program for new construction and major renovations.

- Promotes **electrification** and **decarbonization**
- CEDA works in collaboration with project teams to reduce energy demand, consumption, and carbon emissions.
- Serves commercial, public, high-rise multifamily, industrial, and agricultural projects in Pacific Gas & Electric (PG&E), Southern California Edison (SCE), SoCalGas (SCG), and San Diego Gas & Electric (SDG&E) service areas.



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## WHY PARTICIPATE IN CEDA?



- Receive complimentary **decarbonization** analysis tailored to project goals to identify most effective measures to implement



- Gain analysis of **energy costs and paybacks**
- Receive **financial incentives** to help offset the costs of decarbonization measures
- Demonstrate commitment to high performance building practices and design



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## INCENTIVES



- \$4000 **Design team incentive** per project as a thank you for participation
- Based on the project measure package the design team chooses for implementation



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## HIGH PERFORMANCE MEASURES



CEDA aims to exceed California's decarbonization standards by identifying high performance measures and providing educational opportunities to explore use cases and best practices.

This not only advances the market, but also qualifies participants for enhanced incentives through our program.

A current list of eligible high-performance measures can be found on our website [here](#).



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## HAVE A PROJECT TO DISCUSS?



For more information, please contact our program outreach specialists, visit our website, or fill out an interest form

Scan me to enroll a project



CaliforniaEDA.com

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## Today's Guest Moderator



### **Jonathan Koliner, Director of Research and Innovation, Slipstream**

Innovative programs require innovative ideas and techniques. Dr. Koliner synthesizes technological, human, and design data to expand and improve demand-side energy use programs, with a focus on electrification and decarbonization. He draws on experience that spans physical science, data science, and behavioral science to triangulate the needs and opportunities for energy users.

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## Today's Roundtable: Air-to-Water Heat Pumps

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## Air-to-Water Heat Pumps

### Hydronics: Water as a heat transfer medium

- Ducts and fans transfer heat with convection (e.g. *ducted furnace, unitary heat pump*)
- Refrigerant lines transfer heat in refrigerant (e.g. *mini-splits*)
- Pipes transfer heat in water (e.g. *air-to-water heat pumps*)

*Air-to-water heat pumps are air source heat pumps that exchange heat with water for hydronic distribution\*.*

*\*by design*



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## Hydronics Use Cases

### Heating

- In-floor radiant
- Radiators
- Fan-coil heads and cassettes
- Air handlers

### Domestic hot water

- Indirect via heat exchange coil in tank
- Direct heating of potable water

### Energy storage

- Storage tank(s)
- Can combine with other storage media through heat exchange

### Cooling

- Fan-coil units
- Air handlers



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## AWHP Configurations



**Monobloc:** Outdoor unit has full refrigerant circuit, hydronics carry heat indoors.

- All refrigerant outside
- Need freeze protection

**Split:** Refrigerant lines run through the wall from outdoor to indoor unit, heat exchange to hydronics with indoor unit.

- IDU offers flexibility
- More expensive

### Other Configuration Details

**Multiple pipes:** Hydronic outlets to multiple end uses to simplify piping, centralize controls within heat pump unit

**Heat recovery:** Run simultaneous DHW and cooling

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## Today's Panelists



James Gagnon  
Stiebel Eltron



John Williams  
Chiltrix



Nick Conklin  
LG



Rob Derksen  
EnerTech

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**STIEBEL ELTRON** WPL Technical Sales 3

**Stiebel Eltron GmbH & Co Kg**

- › Founded in 1924 as "ELTRON Dr. Theodor Stiebel"
- › Privately held by Frank & Ulrich Stiebel
- › 4,000+ employees worldwide
- › 18 daughter companies
- › Over \$1 billion USD annual sales worldwide

**Manufacturing Plants**

- › Holzminden, Germany
- › Eschwege, Germany
- › Poprad, Slovakia
- › Ayutthaya, Thailand
- › Tianjin, China
- › W. Hatfield, Massachusetts, USA
- › Sarasota, Florida, USA



Holzminden, Germany  
World Headquarters

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**Product Introduction**



**WPL 15/25 A2W Premium**  
Monobloc air-to-water heat pump



**HSBC 300 Integral**  
Integrated control with DHW and buffer tank



**WPM**  
System Controller



**FET**  
Room Thermostat

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**STIEBEL ELTRON** WPL Technical Sales 5

Stiebel Eltron has always looked to the future of energy conservation. This has included the design, engineering, and manufacturing of heat pump technology for nearly 50 years.

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**STIEBEL ELTRON** WPL Technical Sales 6

Stiebel Eltron heat pump production c. 1970s

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WPL Technical Sales

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## WPL 15/25 A2W Premium Overview

### Two Sizes Available

- › WPL 15 A2W Premium (2 ton cooling, 23 kBtu/hr heating)
- › WPL 25 A2W Premium (4 ton cooling, 50 kBtu/hr heating)

### Broad Details

- › Glycol water mix is circulated between WPL and the building
- › Self-contained refrigerant circuit is filled at factory with refrigerant (R-410a) and sealed
- › No refrigerant lines are run during installation
- › A “mono-bloc” system, not a conventional “split-system”
- › Heat pump operation at ambient temperatures to -4°F
- › Enhanced Vapor Injection (EVI) inverter compressor provides water up to 149°F and increased capacity at lower temperatures



WPL 15/25 A2W Premium Heat Pump

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WPL Technical Sales

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## HSBC 300 Integral Overview

### Combination Tank

- › 72 gal (270 l) DHW tank in top section
- › 26 gal (100 l) buffer tank in bottom section

### Integrated Components & Controls

- › Built-in WPM controller manages heat pump operation as well as the heating, cooling, & DHW system
- › Integrated heat pump & heating circuit circulator
- › Includes diverter valve and sensors
- › Automatically adjusts loading from DHW to heating circuit depending on current priority



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## The WPM System

- › The WPM System is a heat pump and system control ecosystem designed to operate Stiebel Eltron WPL heat pumps in conjunction with heating, cooling & DHW systems in the most efficient way possible.
- › The main system controller is the WPM.
- › The WPE extension module expands the controller's capability.
- › FET thermostats can be installed in the living space, enabling control of the heating, cooling, & DHW settings.
- › The WPL heat pump communicates with the WPM controller to keep the buffer and DHW tanks at their set temperature.
- › The ISG web module (in development) will provide web functionality and control, as well as MODBUS capability.



WPM Controller



WPE Extension Module



FET Thermostat



ISG Web (Future)

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## The WPM Controller

The main system controller (WPM) is integrated into the HSBC 300 Integral



HSBC 300 Integral

If for some reason HSBC 300 Integral is not practical for your application, the standalone WPM main system controller has more flexibility, but doesn't have the same tightly integrated functionality



WPM Controller

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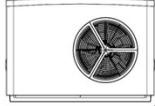
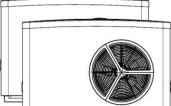
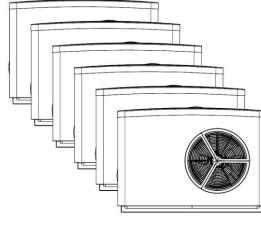
WPL Technical Sales

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### Up to 6 WPLs with WPM/WPE

		
HSBC 300 Integral	WPM	WPM WPE

		
1 WPL Only	Up to 2 WPLs	Up to 6 WPLs

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### FET Room Thermostat

- › Room thermostat mounted on a wall in the conditioned space.
- › Communicates with WPM controller via CAN bus.
- › Reports room temperature and relative humidity data.
- › Must be allocated to a specific heating/cooling circuit in the WPM.
- › At least one FET is required if cooling is desired in the system.
- › Cannot be directly integrated with a zone controller.



FET Thermostat

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## SBP Buffer Tanks

- › Three sizes of buffer tank are available: 26, 55, & 110 gallons.
- › Bare steel tanks
- › Serve as hydraulic separation between heat pump and heating/cooling zones
- › Adapter kits provided to 1" NPT (SBP 100 Plus) & 1 1/4" threads (SBP 200/400 E)
- › Threaded stubs at top for vent installation



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## Available WPL, HSBC, & Accessories



203252	<b>WPL 15 A2W Premium</b>	23 kBtu/hr heating / 2.13 ton cooling
203253	<b>WPL 25 A2W Premium</b>	50.4 kBtu/hr heating / 4.09 ton cooling

203727	<b>WPL 15 A2W Premium Set</b>	heat pump with connection set & T-mount
203728	<b>WPL 25 A2W Premium Set</b>	heat pump with connection set & T-mount

### Heat pump mounting rack

230265	<b>SK 1</b>	stainless steel T-mount for WPL A2W
234654	<b>WK 2</b>	stainless steel wall-mount for WPL A2W

### Connection set

203247	<b>AS-WP</b>	connection set
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### HSBC 300 Integral

HSBC 300 Integral is a companion appliance to the WPL A2W heat pumps. It consists of a 71 gallon/270 liter DHW tank with indirect coil, 26 gallon/100 liter buffer tank, and a pump manager (WPM), diverter valves, primary pump, and circulation pump. The appliance is connected hydraulically and electrically to the heat pump.

202493 HSBC 300 Integral Companion tank appliance system.



### Controllers

A WPM heat pump controller is integrated into the HSBC. Installations without an HSBC appliance require installation of this separate WPM controller. WPM controllers are delivered with an SD card for initial system parameter settings.



The WPE heat pump extension allows for additional inputs to the WPM controller, including a swimming pool program, operating control of up to 6 heat pumps, heating control of up to 5 circuits, and two differential controllers and thermostat function circuits.

The FET digital remote control enables convenient operation of one heating zone. The remote control measures the relative humidity and room temperature for accurate dew point control in cooling mode.

205311	<b>WPM</b>	HP controller	required if HSBC is not installed
205312	<b>WPE</b>	HP extension	adds additional inputs to WPM

234723 **FET** Remote control single zone remote control



### Buffer tanks

Buffer tanks recommended for use with the WPL A2W if the HSBC 300 Integral is not installed.

206279	<b>SBP 100 Plus</b>	26 gallon/100 liter buffer tank
189568	<b>SBP 200 E</b>	55 gallon/207 liter buffer tank
220824	<b>SBP 400 E</b>	110 gallon/415 liter buffer tank



### Tank accessories

RBS-SBC integral is an optional accessory pipe assembly for the HSBC that routes the cold water inlet, DHW outlet, and DHW recirculation outlets from the back up to the outside top of the tank.

203798	<b>RBS-SBC integral</b>	pipe assembly	routes DHW connections to top tank
203799	<b>HSBC 3-HKM integral</b>	pump assembly	assembly for a second heating circuit mixer



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## 02 WPL In-depth

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### Increased Efficiency & Reliability, Even in Cold Climates

**Increased efficiency & reliability**

- › Enhanced Vapor Injection boosts supply temps to 149°F (65°C), and increases heating capacity at lower ambient temperatures, down to -4°F (-20°C)
- › Inverter driven compressor and fan increase part-load efficiency
- › Compressor soft-start reduces starting current and is gentler on components
- › Heating and cooling functionality enabled by reversing valve and bi-flow electronically controlled expansion valves
- › A drip tray heated by the refrigerant circuit provides a reliable and efficient defrost process
- › 6.75 kW backup element provides monovalent heat below -4°F (-20°C) and can be operated in parallel with heat pump above this point

The graph plots Condensing temperature (°F) on the y-axis (0 to 160) against Evaporating Temperature (°F) on the x-axis (-60 to 60). It shows three shaded regions representing different compressor technologies:

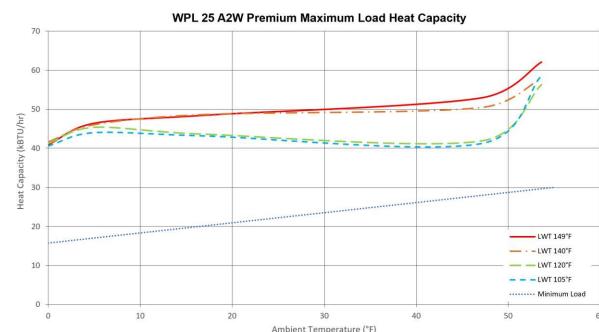
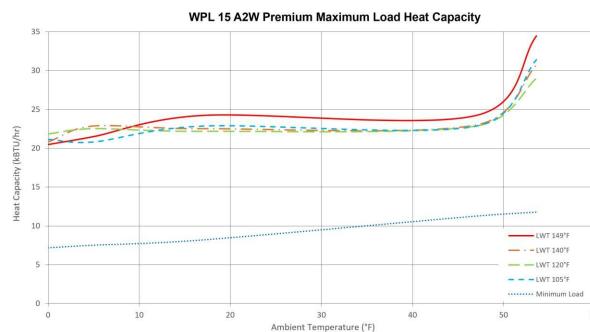
- Operating range of a scroll compressor with EVI technology:** A large blue shaded area covering a wide range of evaporating temperatures from -40°F to 60°F and condensing temperatures from 60°F to 160°F.
- Operating range of a typical 2-stage scroll compressor:** A smaller cyan shaded area centered around an evaporating temperature of 0°F and a condensing temperature of 100°F.

Source: Caleffi idronics No 27, p. 17

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## The WPL 15/25 Heating Capacity

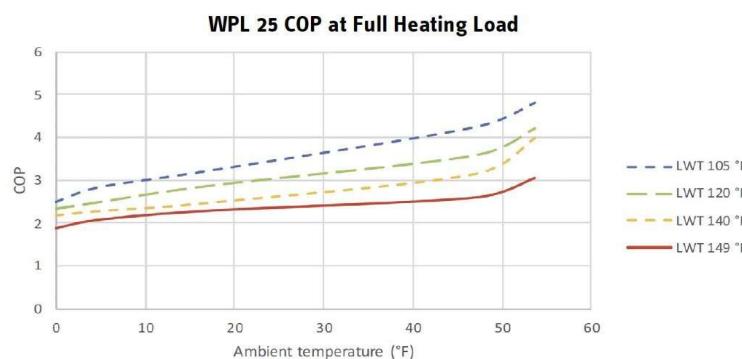
- › The maximum capacity of the WPL depends on the ambient temperature as well as the flow temperature.
- › In some cases, capacity increases even with decreasing ambient temperatures. This is due to opening of the intermediate injection valve at these temperatures.



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## WPL 25 heating efficiency :

very high COP's at even cold ambient temperatures



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## Washington State Energy Code

- › The Washington State Energy Code (2021) requires new dwellings to accumulate Energy Equalization Credits
- › The WPL 15/25 have been tested according to AHRI 550/590, and is very efficient at those benchmarks standards so our WPL heat pumps are eligible for **a total of 4.0 credits**

1. Small Dwelling Unit: ..... 5.0 credits  
Dwelling units less than 1500 square feet in conditioned floor area with less than 300 square feet of fenestration area. Additions to existing building greater than 500 square feet of heated floor area but less than 1500 square feet.
2. Medium Dwelling Unit: ..... 8.0 credits  
All dwelling units that are not included in #1, #3 or #4.
3. Large Dwelling Unit: ..... 9.0 credits  
Dwelling units exceeding 5000 square feet of conditioned floor area.
4. Dwelling units serving Group R-2 occupancies: ..... 6.5 credits  
See Section R401.1 and *residential building* in Section R202 for Group R-2 scope.
5. Additions 150 square feet to 500 square feet: ..... 2.0 credits

TABLE R406.2  
ENERGY EQUALIZATION CREDITS

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System Type	Description of Primary Heating Source	Credits	
		All Other	Group R-2*
1	For combustion heating equipment meeting minimum federal efficiency standards for the equipment listed in Table C403.3.2(5) or C403.3.2(6)	0	0
2	For an initial heating system using a heat pump that meets federal standards for the equipment listed in Table C403.3.2(2) and supplemental heating provided by electric resistance or a combustion furnace meeting minimum standards listed in Table C403.3.2(5)*	1.5	0
3	For heating system based on electric resistance only (either forced air or Zonal)	0.5	-0.5
4*	For heating system using a heat pump that meets federal standards for the equipment listed in Table C403.3.2(2) or C403.3.2(9) or Air to water heat pump units that are configured to provide both heating and cooling and are rated in accordance with AHRI 550/590	3.0	2.0
5	For heating system based on electric resistance with: 1. Inverter-driven ductless mini-split heat pump system installed in the largest zone in the dwelling, or 2. With 2kW or less total installed heating capacity per dwelling	2.0	0

AND

3.8* <sup>a</sup> Air-to-water heat pump with minimum COP of 3.2 at 47°F, rated in accordance with AHRI 550/590 by an accredited or certified testing lab. To qualify to claim this credit, the building permit drawings shall specify the option being selected, the heated floor area calculation, the heating equipment type(s), the minimum equipment efficiency, and total installed heat capacity (by equipment type).	1.0	NA
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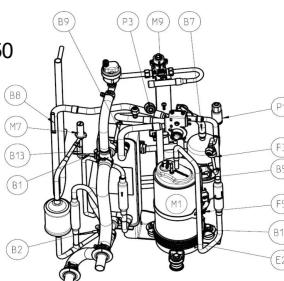
WPL Technical Sales

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## Additional Feature Details

### Quiet Operation

- › Large evaporator fin gaps and modulating fan make for very quiet operation
- › Additional soundproofing and damping around refrigerant circuit reduces sound output
- › Can be installed in dense neighborhoods with strict noise requirements.
- › Sound Power Level (SWL) at max capacity is 61 and 66 dB(A) and silent mode output is 50 and 54 dB(A) for the WPL 15 and 25 respectively
- › Air inlet designed to reduce air velocity, lowering sound output



### Reduced Downtime

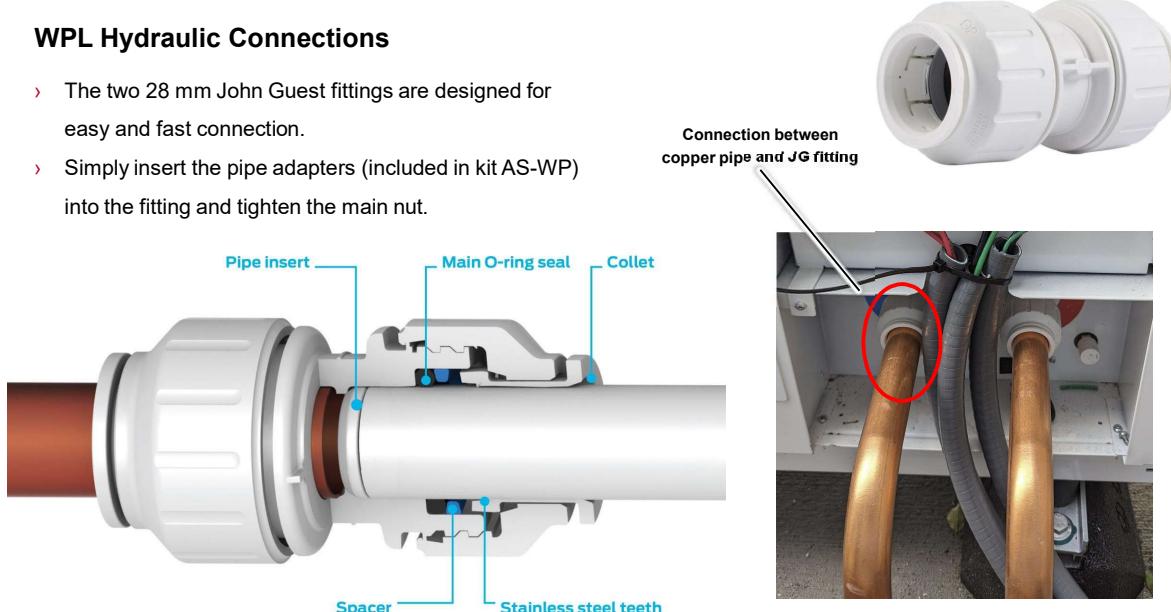
- › Active cooling function shortens defrost events by reversing heat pump circuit
- › Defrost-on-demand eliminates unnecessary defrost events compared to competitor's timed defrost events
- › Inverter compressor varies capacity to meet demand, leading to long runtimes at more efficient part-load capacity

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**WPL Hydraulic Connections**

- › The two 28 mm John Guest fittings are designed for easy and fast connection.
- › Simply insert the pipe adapters (included in kit AS-WP) into the fitting and tighten the main nut.

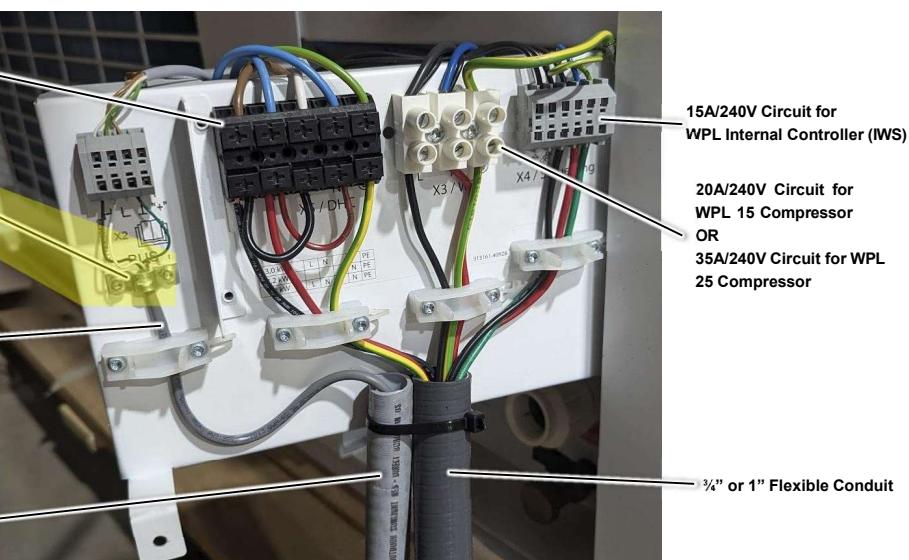


Connection between copper pipe and JG fitting

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**WPL Wiring Connections**



30A/240V Circuit for Backup Electric Element (DHC)

15A/240V Circuit for WPL Internal Controller (IWS)

20A/240V Circuit for WPL 15 Compressor OR  
35A/240V Circuit for WPL 25 Compressor

Grounding Clamp for Cable Shield

18 AWG 3-wire Shielded Cable for Data Communication to WPM

1/2" Flexible Conduit

3/4" or 1" Flexible Conduit

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## WPL Mounting Options

- › We offer three options for mounting the WPL

The diagram illustrates three mounting options for the WPL unit:

- Unistrut Mounting Kit:** Shows the unit mounted on a concrete base with vertical support struts and horizontal unistrut beams.
- SK1 T-mount Kit:** Shows the unit mounted on a concrete base with vertical support struts and a central T-shaped support structure.
- WK2 Wall-mount Kit:** Shows the unit mounted on a wall with a bracket, with the refrigeration coil and piping system shown.

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**STIEBEL ELTRON** WPL Technical Sales 24

## HSBC 300 Integral Overview

### Combination Tank

- › 72 gal (270 l) DHW tank in top section
- › 26 gal (100 l) buffer tank in bottom section

### Integrated Components & Controls

- › WPM controller manages heat pump operation as well as the heating, cooling, & DHW system
- › Integrated heat pump & heating circuit circulator
- › Includes diverter valve and sensors
- › Automatically adjusts loading from DHW to heating circuit depending on current priority

A photograph of the HSBC 300 Integral heat pump unit, showing its tall, rectangular design with a control panel on the top left and various ports and sensors on the top right.

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## HSBC 300 Integral – All-in-One Solution



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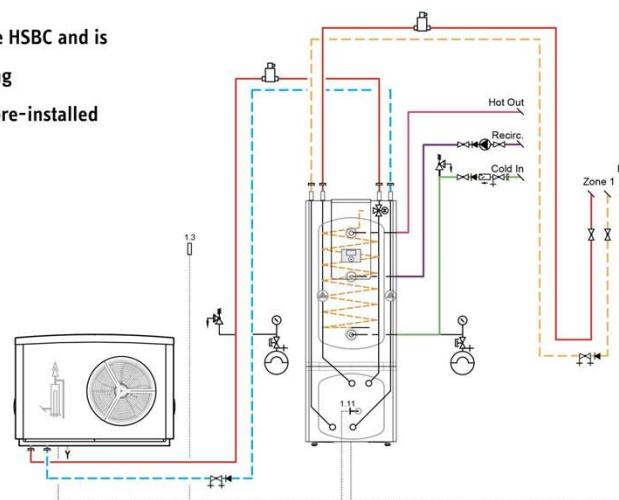
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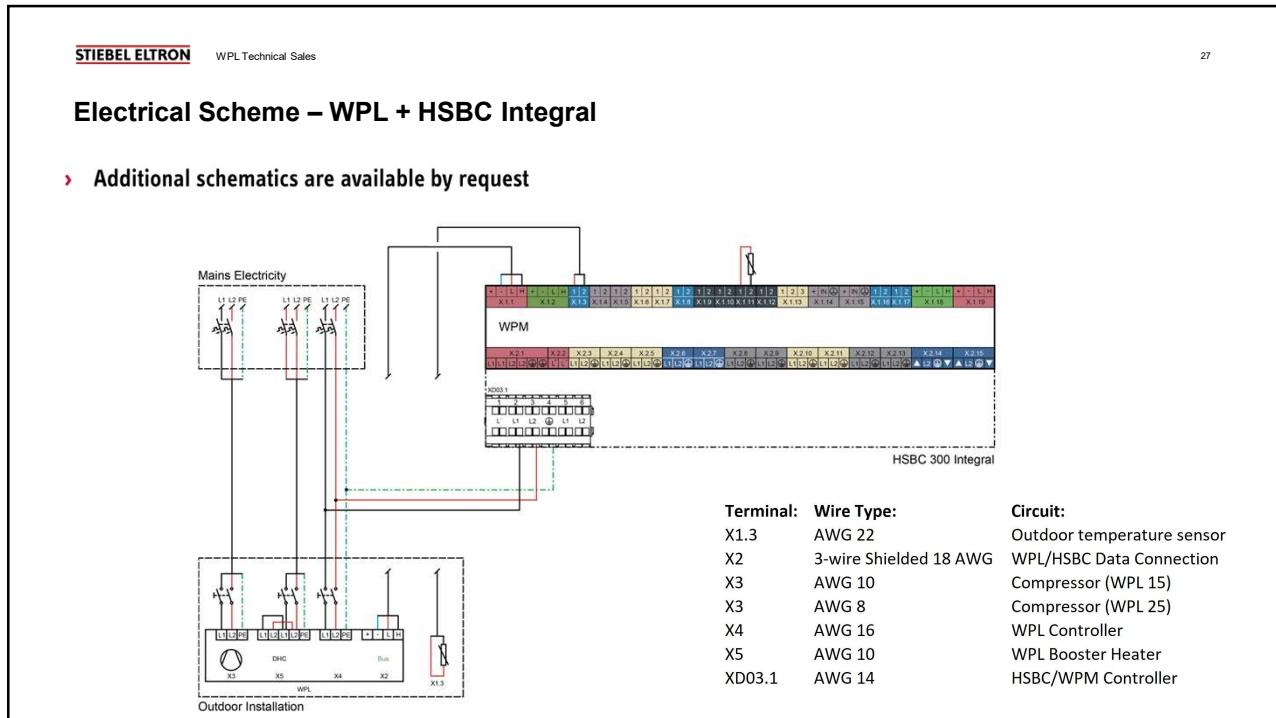
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## WPL & HSBC 300 Integral – A Highly Integrated Solution

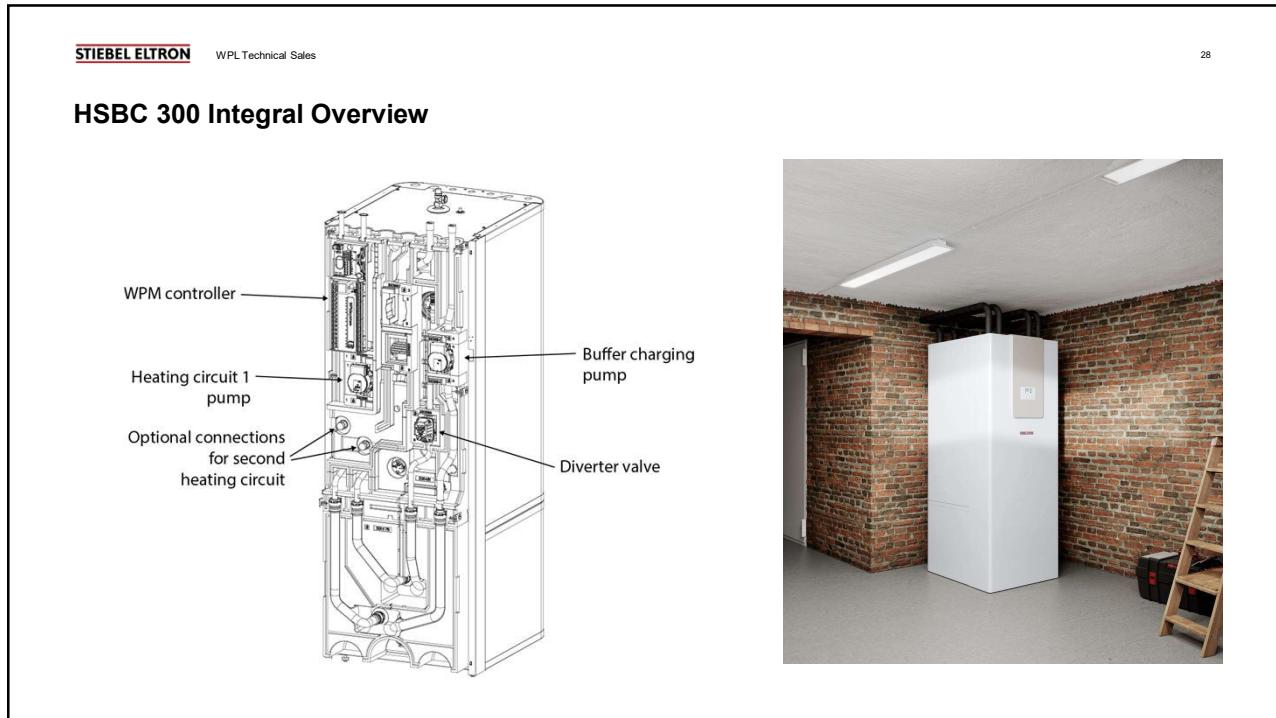
- › The WPM controller is built into the front of the HSBC and is pre-programmed for fast system commissioning
- › HSBC 300 Integral simplifies installation with pre-installed components



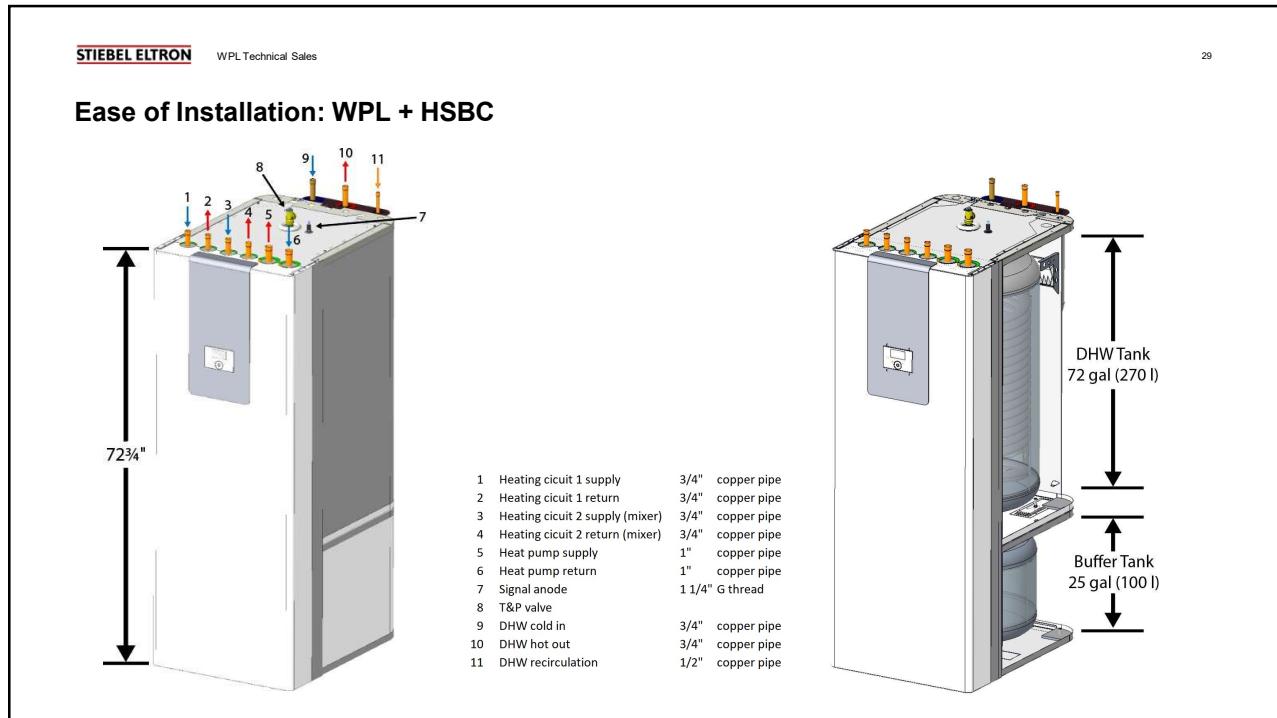
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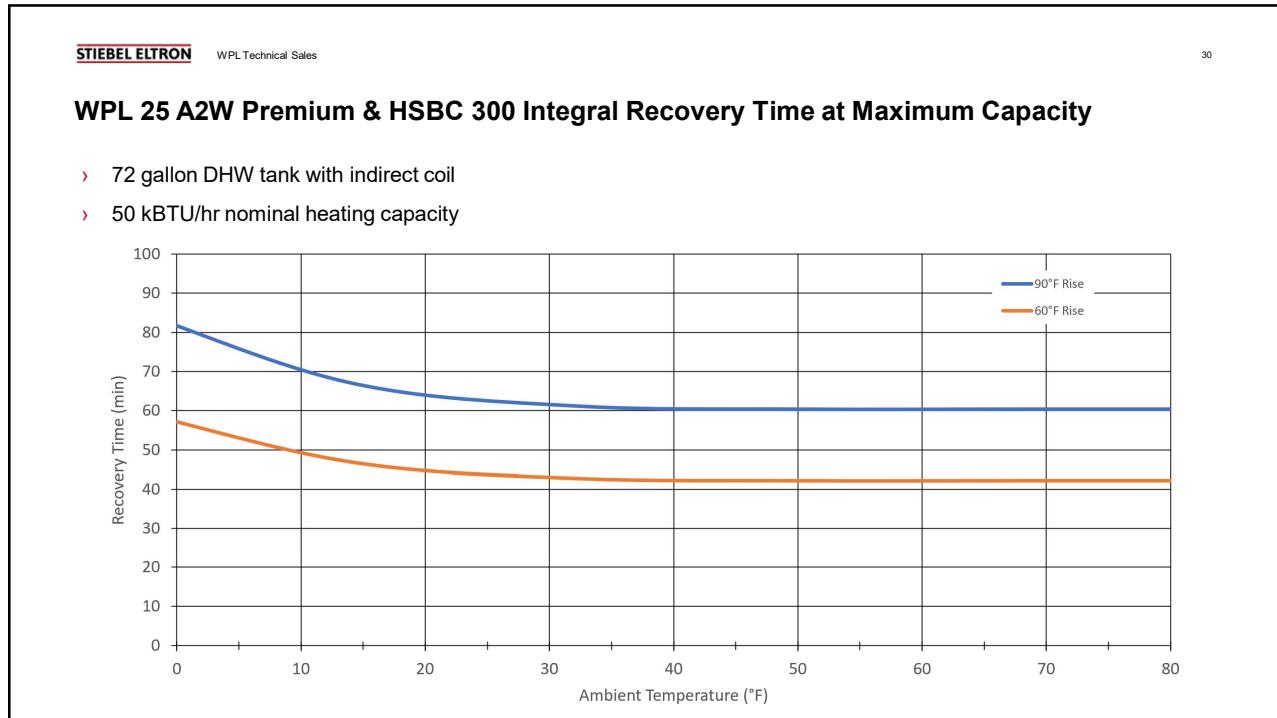
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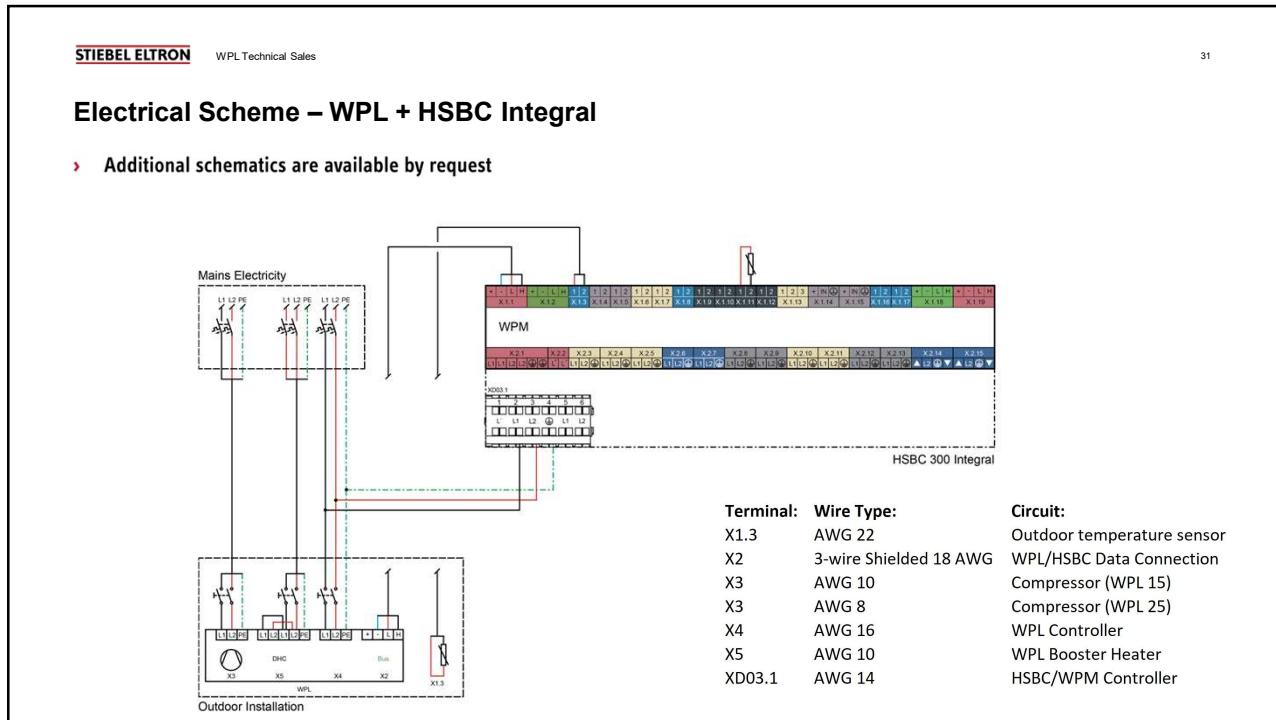
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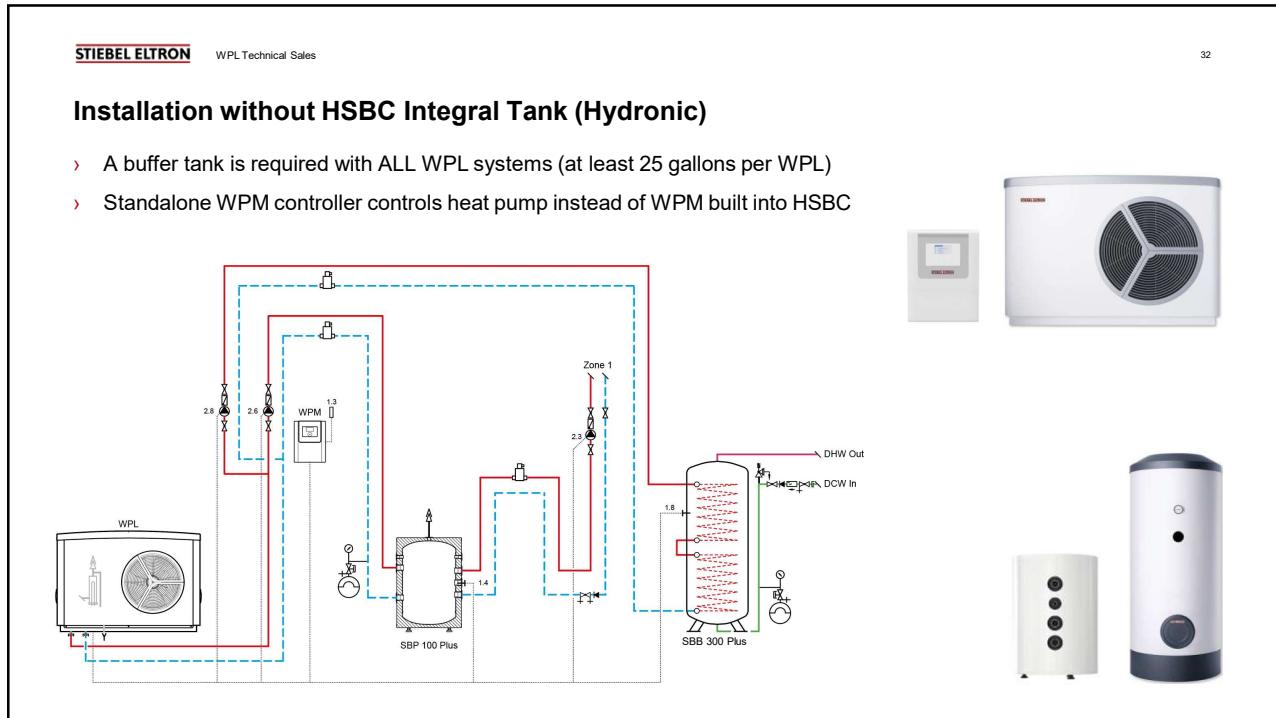
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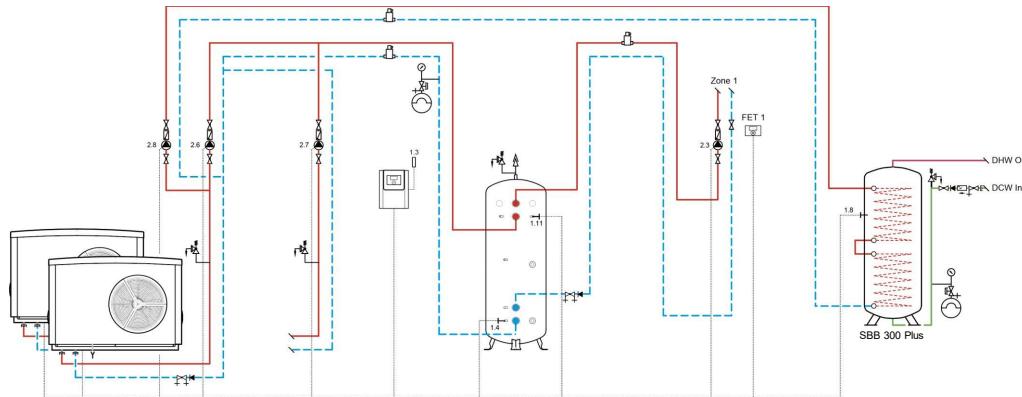
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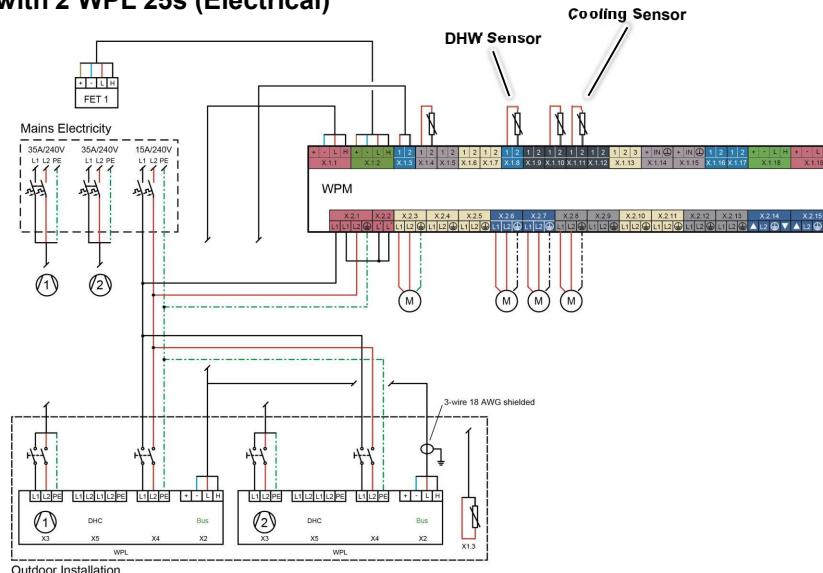
### Installation with 2 WPL 25s (Hydronic)

- › Buffer storage of at least 50 gallons required (25 gallons per heat pump)
- › DHW heat exchanger must be sized to WPL maximum capacity
- › Standalone WPM controller controls heat pump instead of WPM built into HSBC
- › This system is configured for heating, DHW, and cooling



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### Installation with 2 WPL 25s (Electrical)

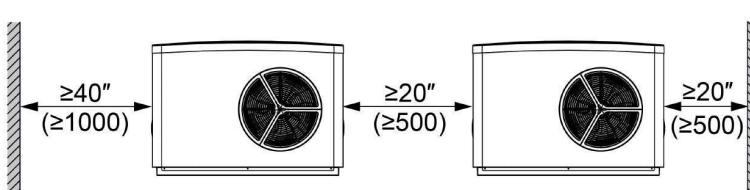


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**STIEBEL ELTRON** WPL Heat Pump Training

**WPL Cascade Installation**

- For cascade installations the minimum clearances must also be followed.
- The 40" clearance on the left side of units is reduced to 20" in all units in the cascade except for the left-most unit.





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## Unistrut kit mounting examples

- Installation Examples




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## WPL SK “T-mount” examples

› Installation Examples



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## Questions, Comments, & Additional Discussions

Thank you for your time!



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### Required (& Optional) Components for a WPL/HSBC System

Required for Any System	Required for Cooling	Optional
 <b>WPL 15 or WPL 25</b>	 <b>HSBC 300 Integral</b>	 <b>AF PT (included)</b>
 <b>AS-WP</b>	 <b>TAF PT 2m</b>	 <b>HSBC-3 HKM Integral</b>
	 <b>FET Thermostat (1 Per Cooling Zone)</b>	 <b>RBS-SBC Integral</b>
		 <b>SK1 T-mount</b>
		 <b>Unistrut Mount</b>
		 <b>WK2 Wall-mount</b>

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### Required (& Optional) Components for a WPL/WPM System

Required for Any System	Required for Cooling	Optional
 <b>WPL 15 or WPL 25</b>	 <b>WPM</b>	 <b>AF PT (included)</b>
 <b>AS-WP</b>	 <b>FET Thermostat (1 Per Cooling Zone)</b>	 <b>DHW Tank</b>
 <b>Buffer Tank (&gt;25 gal)</b>		 <b>SK1 T-mount</b>
		 <b>Unistrut Mount</b>
		 <b>WK2 Wall-mount</b>

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## 07 Final Takeaways

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### Main Takeaways – Design & Installation

**The following points must be followed for fast, safe, and trouble-free installation!**

- › Perform a Manual J for heating & cooling capacities.
- › The installation space for the WPL and HSBC must follow the defined clearances. Cramping yourself in makes both commissioning and troubleshooting more difficult.
- › Use 240V pumps with the current model of WPM (updated model coming in the future).
- › If cooling is desired at least 1 FET is required, and a TAF PT 2m is required if using the HSBC.
- › 3 separate 240V circuits are needed (15A, 20/35A, 30A). The 30A is optional if there is a separate backup heat source.
- › Wire the 15A circuit to the WPL and WPM in such a way that a disconnect can be pulled and the WPM will still be under power, but not the WPL.
- › Use an air separator at the high point between the buffer and WPL & also between the buffer and heating circuits. Avoid installing high points in the pipe system where air can accumulate but can't be easily eliminated.

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**AHRI CERTIFIED®**



**"World's Most Efficient"**

**Air To Water Heat Pumps**  
(Reverse Cycle Chillers or Hydronic Heat Pumps)



Serving the USA Market  
With Air To Water Heat Pumps  
Since 2015

**ENERGY STAR 2019**  
**Emerging Technology Award**

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Chiltrix Air-To-Water Heat Pumps

**AHRI CERTIFIED®**  
"World's Most Efficient"





- Laser Focus: We only make monobloc air to water heat pumps and related accessories.
- One of the first air to water heat pumps in the USA market, over 10 years experience with American installers and customers.
- USA design and engineering. Patent protected controls and special features.

2

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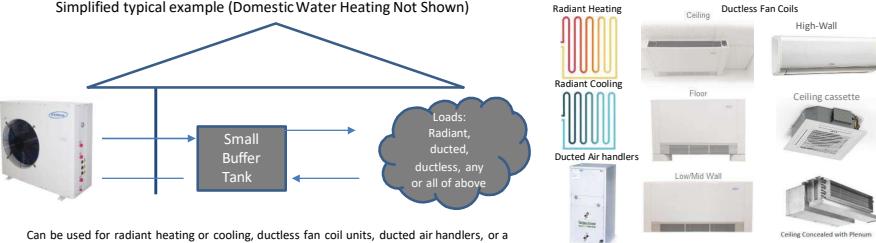
Chiltrix Air-To-Water Heat Pumps

**AHRI CERTIFIED®**  
"World's Most Efficient"

**System Overview – High Level**

- Chiltrix air to water heat pumps use the proven “monoblock” design.
- All refrigerant is self-contained and sealed in the outdoor unit.
- The outdoor unit connects to indoor equipment via insulated water lines (water or water/glycol). Water lines are usually PEX.
- No refrigerant is ever inside the building envelope.

Simplified typical example (Domestic Water Heating Not Shown)



Can be used for radiant heating or cooling, ductless fan coil units, ducted air handlers, or a combination using any or all of these can be used in a single installation.

3

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Chiltrix Air-To-Water Heat Pumps

**AHRI CERTIFIED®**  
"World's Most Efficient"

**Basic System Overview - Functions**

**Suitable For Any Combination of:**

- Cooling
- Heating
- Domestic Hot Water (DHW)

**Install With Any Combination of:**

- Radiant System (Heating and/or Cooling)
- Ductless Room Fan Coil Units (Up to 16 or more per system)  
(High-Wall, Ultra Thin Low Wall, Ceiling Cassette)
- Ducted Air Handlers
- Concealed Ceiling Fan Coil Units
- Indirect Water Heater Tank

**ENERGY STAR 2019**  
**Emerging Technology Award**

The Chiltrix ultra-high efficiency air-to-water heat pump CX34 has been awarded the EPA ENERGY STAR 2019/2020 Emerging Technology Award

4

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Chiltrix Air-To-Water Heat Pumps

**AHRI CERTIFIED®**  
"World's Most Efficient"

- Ultra-High Efficiency up to IPLV EER 23 / COP 4.9
- World's Record Efficiency  
(Highest Among All Certified Air To Water Heat Pumps)
- 43% Higher Cooling Efficiency On Average
- Equivalent Seasonal Average Heating COP w/ Leading Brands
- CX35 2 Tons Cooling, 3.4 Tons Heating w/Seasonal Average COP 4.69
- CX50 3.5 Tons Cooling, 4.7 Tons Heating w/ Seasonal Average COP 4.55
- CX65 EVI Coming in Q3 2025 w/ Performance at -28C (-18F)
- Feature Rich
- Best of Breed Components
- Dynamic Humidity Control
- Dynamic Backup Heat
- Dynamic Dew-Point Control For Radiant Cooling
- Direct Access to USA Based Engineering

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Chiltrix Air-To-Water Heat Pumps

**AHRI CERTIFIED®**  
"World's Most Efficient"

Prüfbericht - Produkte Test Report - Products			
Prüfbericht-Nr.: Test report no.:	CN22ULR3 002	Auftrags-Nr.: Order no.:	170311612 Seite 1 von 13 Page 1 of 13
Kunden-Referenz-Nr.: Client reference no.:	CX35	Auftragsdatum: Order date:	2022.06.24
SCOPon	4.74	SCOPnet	4.77
SCOP	4.69		
η <sub>s</sub>	185		

Prüfbericht - Produkte Test Report - Products			
Prüfbericht-Nr.: Test report no.:	CN22ULR3 001	Auftrags-Nr.: Order no.:	170311612 Seite 1 von 13 Page 1 of 13
Bezeichnung / Typ-Nr.: Identification / Type no.:	CX50		
SCOPon	4.57	SCOPnet	4.60
SCOP	4.55		
η <sub>s</sub>	179		

6

60



Psychrologix™ & DHC Controller

**AHRI CERTIFIED®**  
"World's Most Efficient"

Below, the top chart shows IPLV, the bottom chart shows NPLV. Both are results from the same official AHRI lab test and are based on identical ambient conditions.

The difference – IPLV shows cooling EER at loop (coil) temperature 44.6 °F (7 °C) w/ Strong Dehumidification Active. NPLV shows cooling EER at coil temperature 55 °F (13 °C) w/ Dehumidification Reduced or Disabled. Important for use with Dynamic Humidity Control or Radiant Cooling.

Up to IPLV EER 40 when used for radiant cooling.

Published Performance		Evaporator Leaving Water Temperature, °C	Condenser Entering Air Dry Bulb, °C and % Load			
			35.100%	27.75%	19.50%	13.25%
Capacity, kW Total Power, kW Efficiency, COP (W/W)	7.00	7.500	5.625	3.750	1.875	
		2.381	1.167	0.5054	0.1959	
		3.150	4.740	7.420	9.570	
		<b>IPLV, SI</b>	<b>6.510 [kW/kW]</b>	<b>EER 22.21</b>		
Published Performance		Evaporator Leaving Water Temperature, °C	Condenser Entering Air Dry Bulb, °C and % Load			
			35.100%	27.75%	19.50%	13.25%
Capacity, kW Total Power, kW Efficiency, COP (W/W)	13.00	8.807	6.605	4.404	2.202	
		2.455	1.138	0.4085	0.1613	
		3.587	5.804	10.78	13.65	
		<b>NPLV, SI</b>	<b>8.963 [kW/kW]</b>	<b>EER 30.58</b>		

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Heating Operation

**AHRI CERTIFIED®**  
"World's Most Efficient"

Detailed Performance Maps Allow Precise Sizing

CX35 Outlet Water Temp		-4	5	14	17(15)	23	32	47(43)	59	77
86	Capacity	16,730	20,439	24,165	26,103	29,037	32,518	42,038	48,589	58,348
	Power Input	1.90	1.96	2.01	2.02	2.04	2.13	2.08	2.09	2.10
	COP	2.580	3.050	3.520	3.780	4.180	4.470	5.930	6.810	8.130
95	Capacity	16,139	19,893	23,646	25,113	27,365	31,119	40,468	46,815	56,300
	Power Input	2.07	2.17	2.24	2.27	2.30	2.35	2.42	2.35	2.28
	COP	2.285	2.687	3.094	3.242	3.487	3.881	4.901	5.839	7.237
104	Capacity	15,580	19,142	22,725	24,158	26,683	30,880	39,513	45,416	54,253
	Power Input	2.30	2.38	2.44	2.46	2.50	2.56	2.67	2.59	2.51
	COP	1.990	2.357	2.730	2.878	3.128	3.535	4.337	5.139	6.335
113	Capacity		18,613	22,315	23,817	26,035	29,754	38,182	43,812	52,206
	Power Input		2.59	2.63	2.64	2.66	2.68	2.76	2.79	2.81
	COP		2.107	2.487	2.644	2.869	3.254	4.055	4.602	5.445
122	Capacity			20,541	22,145	24,567	28,628	37,226	42,413	50,158
	Power Input			2.89	2.91	2.93	2.96	3.30	3.26	3.23
	COP			2.083	2.230	2.457	2.835	3.306	3.813	4.551
131	Capacity			18,767	20,507	23,134	27,502	35,793	40,741	48,111
	Power Input			3.3	3.3	3.32	3.34	3.66	3.75	3.86
	COP			1.67	1.82	2.04	2.41	2.87	3.18	3.65

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Heating Operation



"World's Most Efficient"

Detailed Performance Maps Allow Precise Sizing

Outlet water temp		Full Speed @ Outdoor Air Temperature dB (wB)								
Temperature °F		-4	5	17(15)	23	32	47(43)	59	68	77
86	Capacity	26,956	31,426	38,489	42,447	47,565	59,917	68,755	75,306	81,891
	Power Input	3.26	3.32	3.39	3.41	3.47	3.46	3.48	3.49	3.50
	COP	2.423	2.774	3.328	3.648	4.017	5.075	5.790	6.324	6.857
95	Capacity	26,069	30,880	37,636	40,536	45,347	56,983	65,752	72,269	78,820
	Power Input	3.43	3.48	3.54	3.56	3.58	3.61	3.66	3.70	3.73
	COP	2.227	2.601	3.116	3.337	3.712	4.626	5.265	5.725	6.193
104	Capacity	25,182	29,413	35,350	38,898	44,767	55,413	63,568	69,642	75,750
	Power Input	3.63	3.65	3.68	3.76	3.86	3.93	3.97	3.99	4.01
	COP	2.033	2.362	2.815	3.032	3.399	4.132	4.693	5.116	5.536
113	Capacity	28,423	34,954	38,625	43,710	54,219	61,623	67,151	72,679	
	Power Input	3.99	4.10	4.13	4.19	4.28	4.32	4.35	4.37	
	COP	2.088	2.490	2.741	3.057	3.713	4.181	4.524	4.874	
122	Capacity		34,409	36,715	42,174	53,809	60,156	64,865	69,608	
	Power Input		4.58	4.56	4.54	4.76	4.80	4.82	4.85	
	COP		2.202	2.360	2.723	3.313	3.673	3.944	4.206	
131	Capacity		33,900	35,710	41,321	50,704	57,051	61,794	66,537	
	Power Input		5.20	5.13	5.02	5.23	5.36	5.42	5.50	
	COP		1.910	2.129	2.412	2.841	3.120	3.341	3.546	

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Dynamically Variable  
V18 Backup Heater  
Patented Exclusive



"World's Most Efficient"

- The V18 is controlled by the Chiltrix heat Pump to target a BTU shortfall, dynamically matching variable output to any heating capacity shortfall.
- V18 backup heat output is continuously adjusted in 1% power increments. Compressor stays at full speed.
- Stable temperatures.
- 0-18,7660 BTU (Variable) Per V18. Use up to three per heat pump.



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Chiltrix Fan Coil Units (FCU)



4 Sizes: 5.1" Thin Euro-Style Fan Coil Units  
 $\frac{1}{4}$  ton,  $\frac{1}{2}$  ton,  $\frac{3}{4}$  ton, 1 ton  
DC Inverter Fan Motors – Nearly Silent  
Universal Mounting – Wall, Floor, Ceiling



"World's Most Efficient"



Ducted Air Handlers  
Variable Speed  
4 Sizes: 1 Ton – 5 Tons

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Chiltrix Air-To-Water Heat Pumps



"Mini" Duct / Concealed Ceiling Systems  
Variable Speed 20 Models. 1 Ton – 2.5 Ton.

Ceiling Recessed      Ceiling Concealed with Plenum      Ceiling Concealed (Un-Cased)

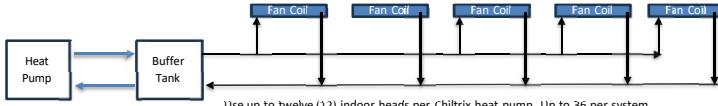


"World's Most Efficient"

High Wall & Cassette Units  
Variable Speed 7 Models  $\frac{1}{2}$  Ton to 1.5 Tons



*Symphon*™ Compatible  
New!  
Available Q3 2025



Use up to twelve (12) indoor heads per Chiltrix heat pump. Up to 36 per system.

12

66



DHW Tanks  
Domestic Hot Water

**DHW80**

71 Gallons Net / Well Insulated Poly 50mm  
GIANT Coil: 72 ft. x 1.25" Convoluted Coil 32 ft^2 Surface Area  
Inner Tank & Coil: Duplex 2205 Stainless Steel  
Outer Tank: 304 Stainless Steel

**DHW105**

99 Gallons Net / Well Insulated Poly 50mm  
GIANT Coil: 196 ft. x 1.25" Convoluted Coil 98 ft^2 Surface Area  
Inner Tank & Coil: Duplex 2205 Stainless Steel  
Outer Tank: 304 Stainless Steel



"World's Most Efficient"




**ENERGY GUIDE**

FACT: The DHW105 99 Gallon Reverse-Return Configuration holds a **World's-Record** UEF Rating among all U.S. Department of Energy Certified Water Heaters with the Highest Uniform Efficiency Factor (**UEF 4.95**) of any certified tank. And it holds a **World's Record First-Hour Rating of 101 Gallons**, the highest of any certified heat pump tank under 119 Gallons.

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When we say "off the charts" performance, we mean it.

Literally.

See the Energy Guide label, where our 99 gallon tank broke the current version of the U.S. Dept. of Energy Guide label format by \$33 per year.

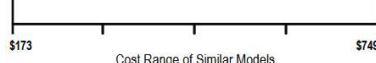
U.S. Government      Federal law prohibits removal of this label before consumer purchase.

**ENERGYGUIDE**

Water Heater - Electric  
Tank Size (Storage Capacity): 99 gallons  
Chiltrix Inc.  
Model CX35DHW105RIDNR

**Estimated Yearly Energy Cost**

**\$140**



The estimated yearly energy cost of this model was not available at the time the range was published.

**First Hour Rating**  
(How much hot water you get in the first hour of use)

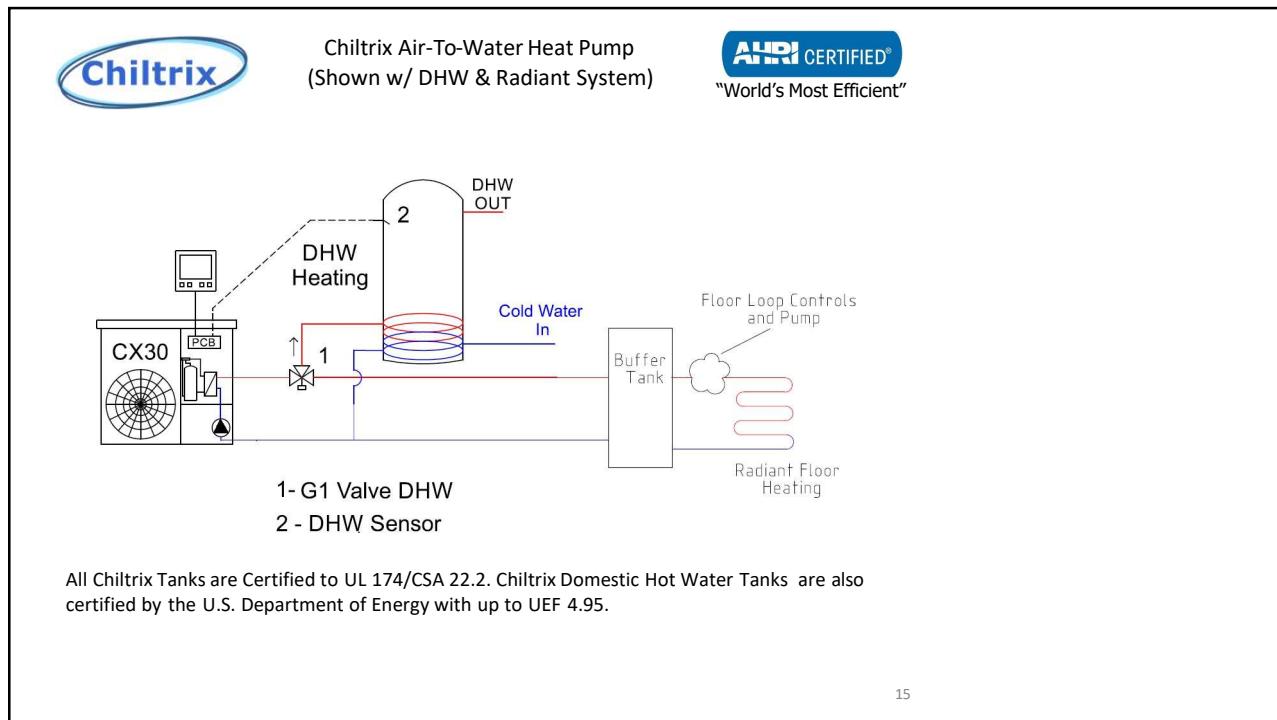
very small	low	medium	high
			101 Gallons

- Your costs will depend on your utility rates and use.
- Cost range based only on models fueled by electricity with a high first hour rating 75 gallons or more.
- Estimated energy cost is based on a national average electricity cost of \$0.14 per kWh.
- Estimated yearly energy use: 1002 kWh.

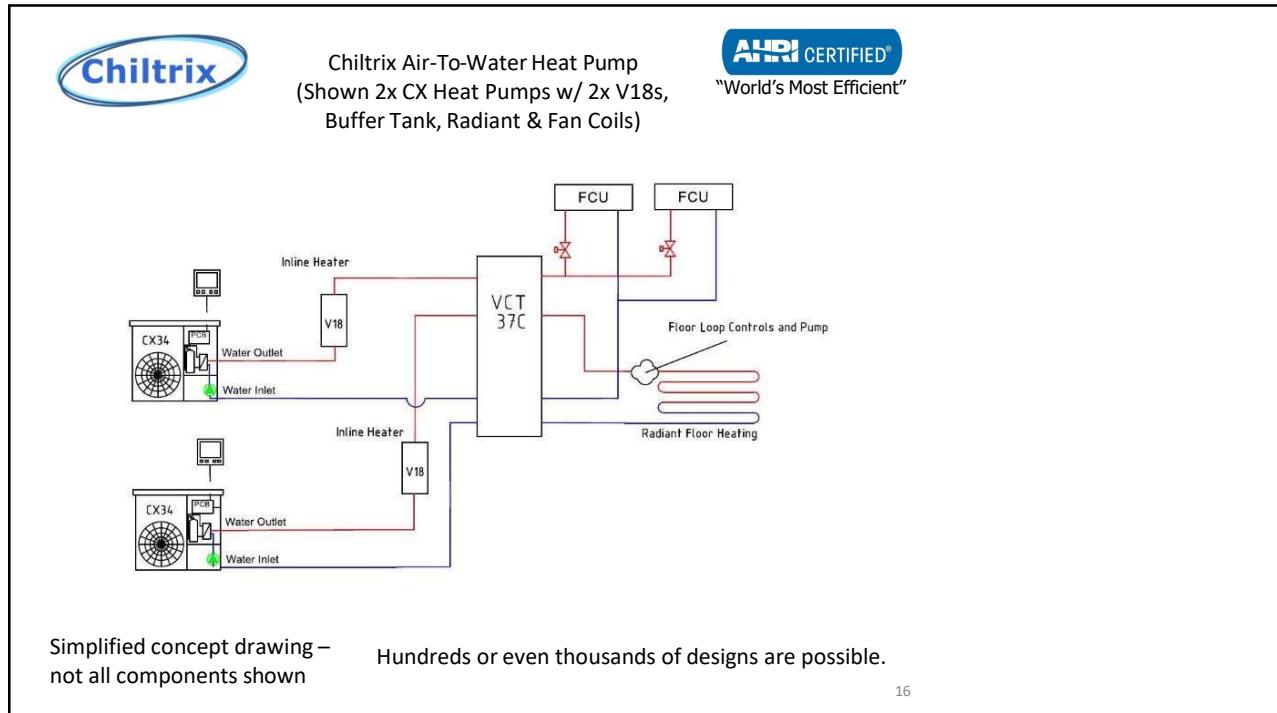
[ftc.gov/energy](http://ftc.gov/energy)

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Chiltrix Air-To-Water Heat Pumps

**AHRI CERTIFIED®**  
"World's Most Efficient"

Thank You!

John Williams  
Chiltrix Inc.

More Questions? Please call or email:  
[john@chiltrix.com](mailto:john@chiltrix.com) / 757-410-8640 Ext. 152

And please visit <https://www.chiltrix.com/>



**10**  
YEARS  
ANNIVERSARY

Serving the USA Market  
With Air To Water Heat Pumps  
Since 2015

**ENERGY STAR 2019**  
Emerging Technology Award

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Partnering with Wisconsin utilities



# Focus on Energy AWHP Field Study

Conducted by Slipstream

Jon Koliner | Slipstream

June 25<sup>th</sup>, 2025

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## Study Goals and Plan

### Goals

- Demonstrate AWHP through installations in Wisconsin
- Gather qualitative and quantitative data to inform future programs (performance monitoring, installation barriers, customer satisfaction)

### Project Phases

- Identify Products
- Recruit and Install
- Monitor and Report



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#### SF Retrofit #1

- LG Therma V monobloc
- In-floor radiant heat
- Cooling through air handler



#### SF Retrofit #2

- Enertech Advantage monobloc
- In-floor radiant heat
- Domestic hot water through HX



#### 4-unit MF Retrofit

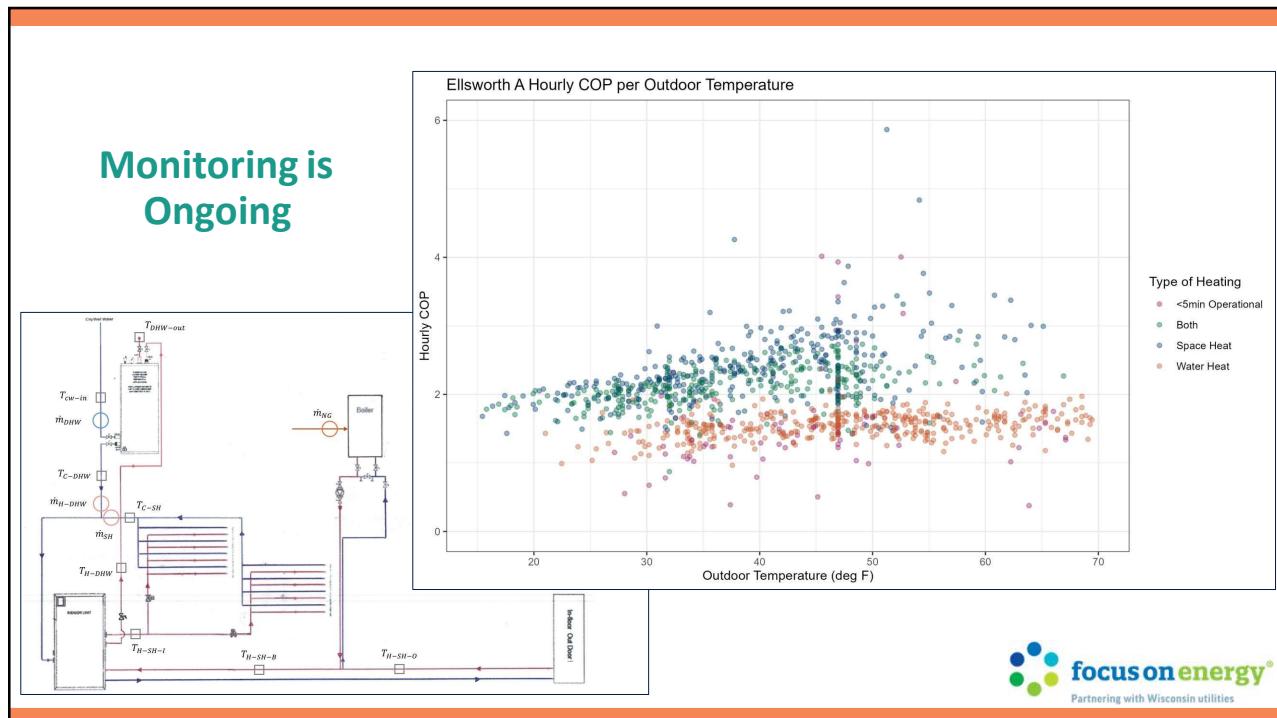
- 2x Enertech Advantage monoblocs
- In-floor radiant heat
- Domestic hot water through heat exch.



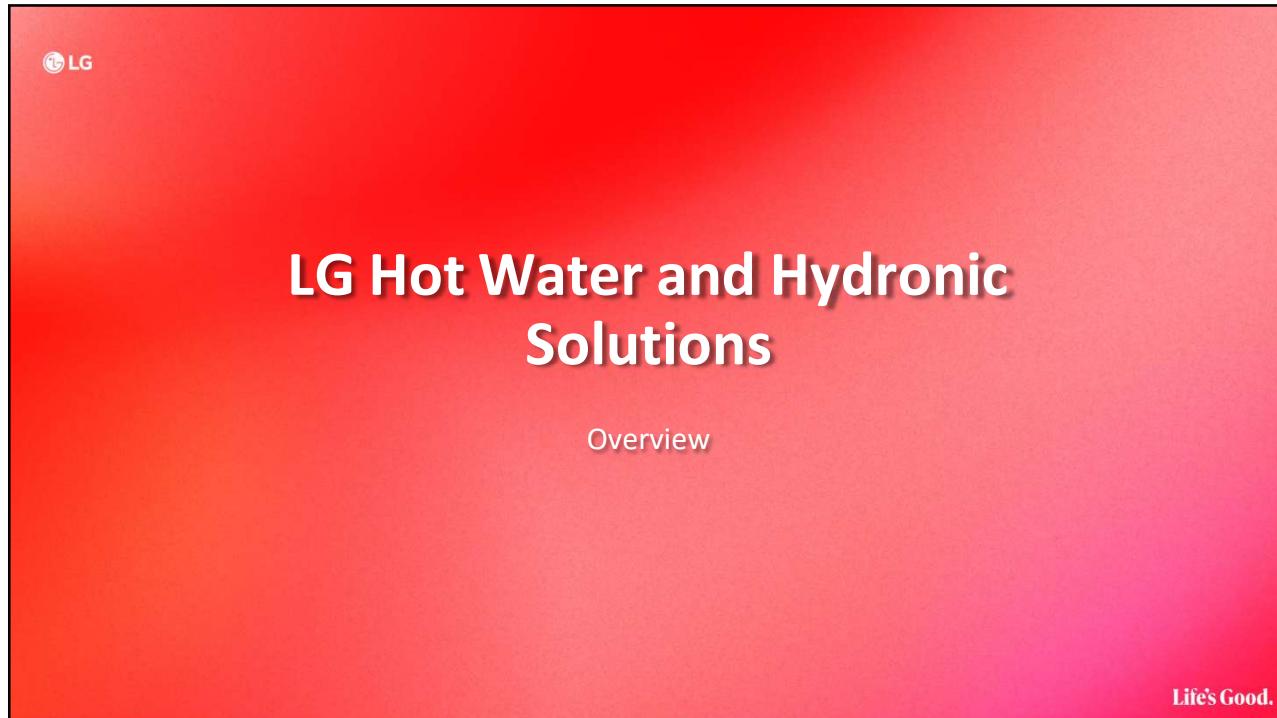
**SF New Construction site installing within 2 weeks!**



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### Inverter Heat Pump Water Heater



### Air-to-Water Heat Pump (AWHP)



### Hydro Kit



LG Air Conditioning Technologies

Life's Good.

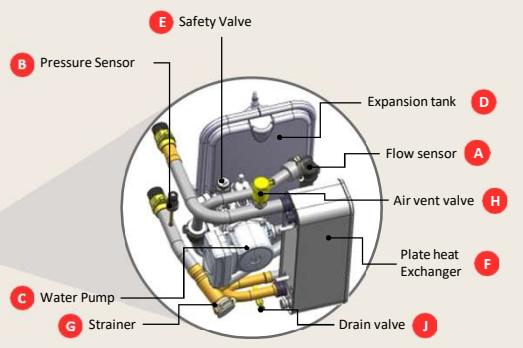
77



### Integrated Hydronic Components

All hydronic components are integrated into one unit, helping save time and cost for additional installation work.

<i>Flow Sensor</i>		<b>A</b>
<i>Pressure Sensor</i>		<b>B</b>
<i>Water Pump</i>		<b>C</b>
<i>Expansion Tank</i>		<b>D</b>
<i>Safety valve</i>		<b>E</b>
<i>Plate heat exchanger</i>		<b>F</b>
<i>Strainer</i>		<b>G</b>
<i>Air Vent Valve</i>		<b>H</b>
<i>Drain Valve</i>		<b>J</b>

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## Applications



- Hot Water
  - Radiators
  - Radiant Floor
- Chilled Water
  - Fan Coil Units / AHU
  - Mini Chiller Replacement
- Domestic Hot Water

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## Heating and Cooling Performance

Water Specifications		KPHTC411M	KPHTC481M	KPHTC551M
Operation Range (Leaving Water Temp.)	Cooling Min. ~ Max. (°F)	41 ~ 80.6	41 ~ 80.6	41 ~ 80.6
	Heating Min. ~ Max. (°F)	59 ~ 149	59 ~ 149	59 ~ 149
	DHW Min. ~ Max. (°F)	59 ~ 149	59 ~ 149	59 ~ 149



Refrigerant Specifications		KPHTC411M	KPHTC481M	KPHTC551M
Operation Range (Outdoor Temp.)	Cooling Min. ~ Max. (°F DB)		41 to 118.4	
	Heating Min. ~ Max. (°F DB)		-13 to 95	

For continual product development, LG Electronics U.S.A., Inc. reserves the right to change specifications without notice. Due to LG's policy of continuous product innovation of LG HVAC products, the most current data may be accessed on our website.

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## Capacity Correction

Maximum Heating Capacity Table for KPHTC551M (includes defrost effect)

Table 13: Max. Heating Capacity Table.

Out- door Temp.	Water flow rate 12.14 GPM					Water flow rate 7.60 GPM					Water flow rate 6.07 GPM				
	LWT 86°F	LWT 95°F	LWT 104°F	LWT 113°F	LWT 122°F	LWT 131°F	LWT 140°F	Capa- city (BTU/h)	COP (W/W)	Capa- city (BTU/h)	COP (W/W)	Capa- city (BTU/h)	COP (W/W)	Capa- city (BTU/h)	COP (W/W)
-13.0°F DB	35,827	1.96	35,827	1.84	35,827	1.72	35,827	1.60							
-4.0°F DB	45,211	2.48	45,211	2.32	45,211	2.15	45,211	1.98	42,959	1.82					
5.0°F DB	54,594	2.71	49,135	2.45	49,135	2.41	49,135	2.37	46,678	2.16	46,678	1.94			
19.4°F DB	54,594	3.46	54,594	3.27	54,594	3.13	54,594	2.98	54,594	2.70	54,594	2.41	54,594	2.12	
24.8°F DB	54,594	3.75	54,594	3.58	54,594	3.40	54,594	3.22	54,594	2.90	54,594	2.58	54,594	2.27	54,594
28.4°F DB	54,594	4.16	54,594	3.78	54,594	3.58	54,594	3.38	54,594	3.05	54,594	2.72	54,594	2.38	54,594
35.6°F DB	54,594	4.57	54,594	4.19	54,594	3.95	54,594	3.71	54,594	3.35	54,594	2.98	54,594	2.62	54,594
44.6°F DB	54,594	5.08	54,594	4.70	54,594	4.41	54,594	4.13	54,594	3.72	54,594	3.31	54,594	2.91	54,594
50.0°F DB	54,594	5.67	54,594	5.24	54,594	4.80	54,594	4.37	54,594	3.94	54,594	3.51	54,594	3.08	54,594
59.0°F DB	54,594	6.20	54,594	5.73	54,594	5.26	54,594	4.79	54,594	4.32	54,594	3.84	54,594	3.37	54,594
64.4°F DB	54,594	6.52	54,594	6.03	54,594	5.53	54,594	5.04	54,594	4.54	54,594	4.04	54,594	3.55	54,594
68.0°F DB	54,594	6.74	54,594	6.23	54,594	5.71	54,594	5.20	54,594	4.69	54,594	4.18	54,594	3.66	54,594
95.0°F DB	54,594	8.35	54,594	7.71	54,594	7.08	54,594	6.44	54,594	5.81	54,594	5.17	54,594	4.54	54,594
															3.90

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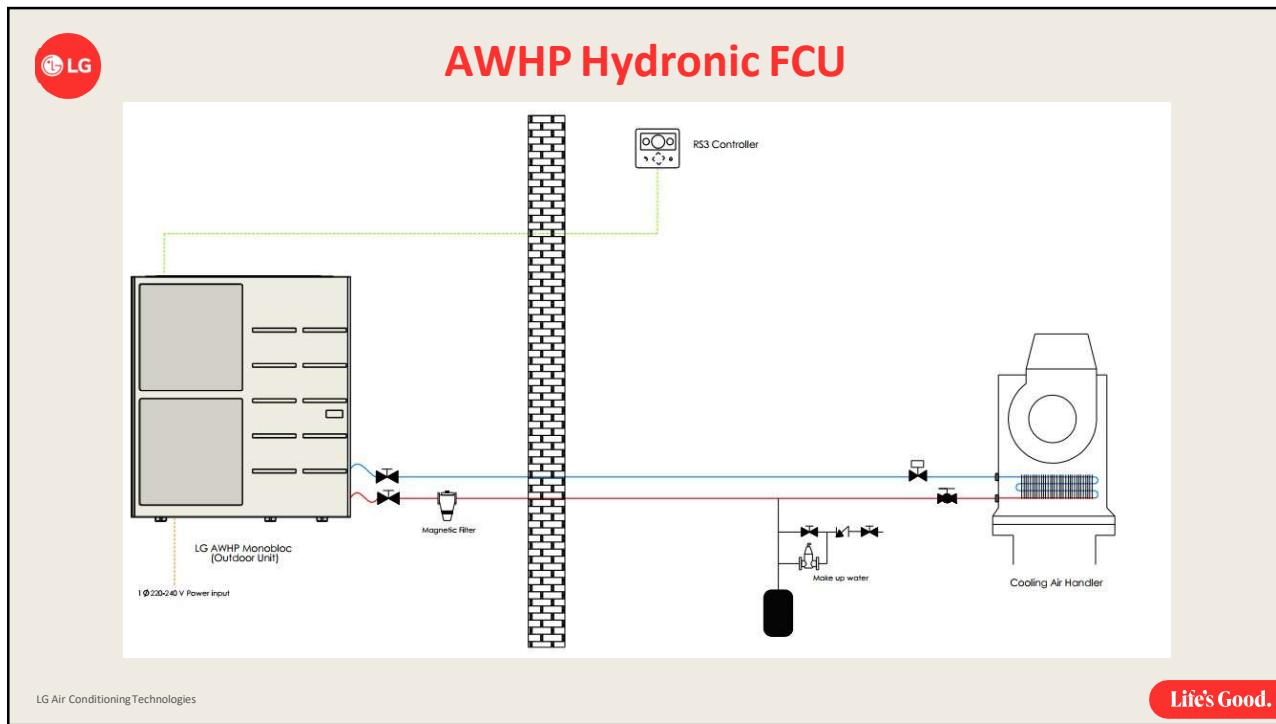
## Freeze Protection & Capacity Correction Factor

Antifreeze Type	Antifreeze mixing ratio					
	32°F	23°F	14°F	5°F	-4°F	-13°F
Ethylene glycol	0%	12%	20%	30%	-	-
Propylene glycol	0%	17%	25%	33%	-	-
Methanol	0%	6%	12%	16%	24%	30%
Antifreeze Type	Item	Antifreeze % by wt				
		10%	20%	30%	40%	50%
Ethylene glycol	Cooling	0.996	0.991	0.987	0.983	0.979
	Heating	0.993	0.985	0.977	0.969	0.961
	Pressure Drop	1.024	1.068	1.124	1.188	1.263
Propylene glycol	Cooling	0.993	0.987	0.98	0.974	0.968
	Heating	0.966	0.973	0.96	0.948	0.935
	Pressure Drop	1.04	1.098	1.174	1.273	1.405
Methanol	Cooling	0.998	0.997	0.995	0.993	0.992
	Heating	0.995	0.99	0.985	0.979	0.974
	Pressure Drop	1.023	1.057	1.091	1.122	1.16

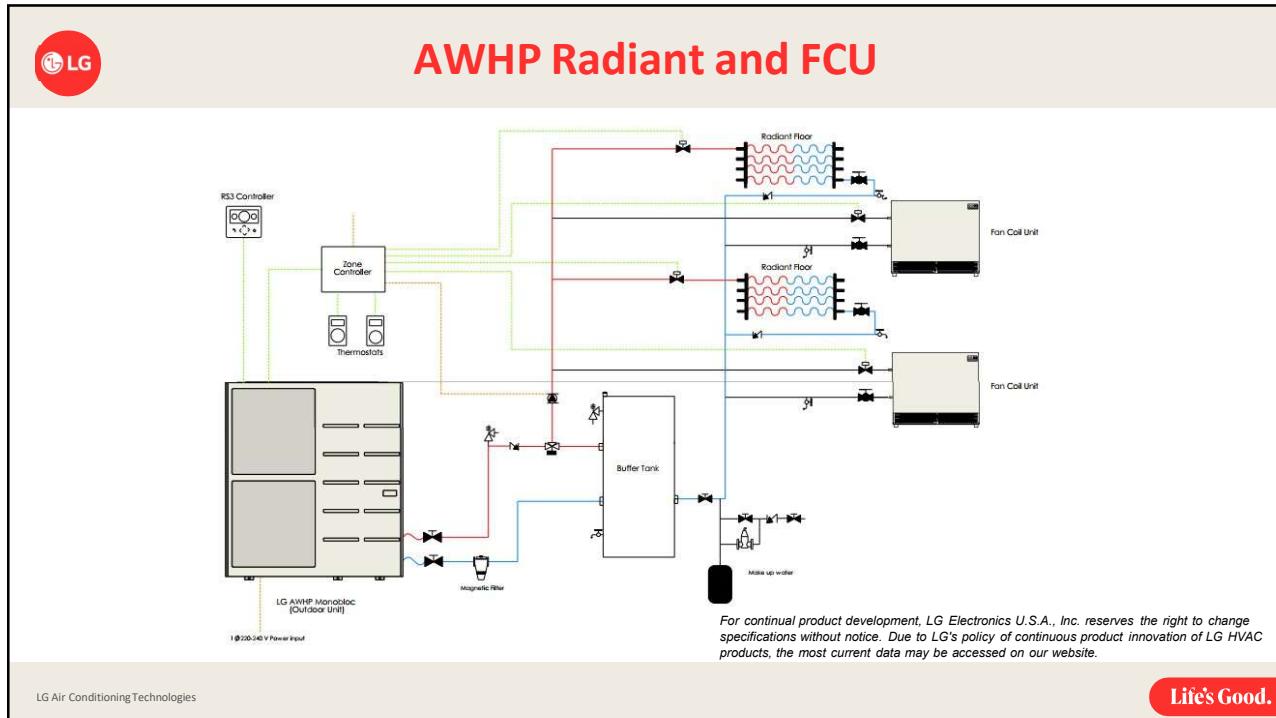
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## AWHP Case Study



**Life's Good.**

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## Why LG Heat Pump Water Heater?

**Differentiated Design**

LG's exclusive square design and luxury silver color make it an excellent design for the interior.



58Gal



80Gal

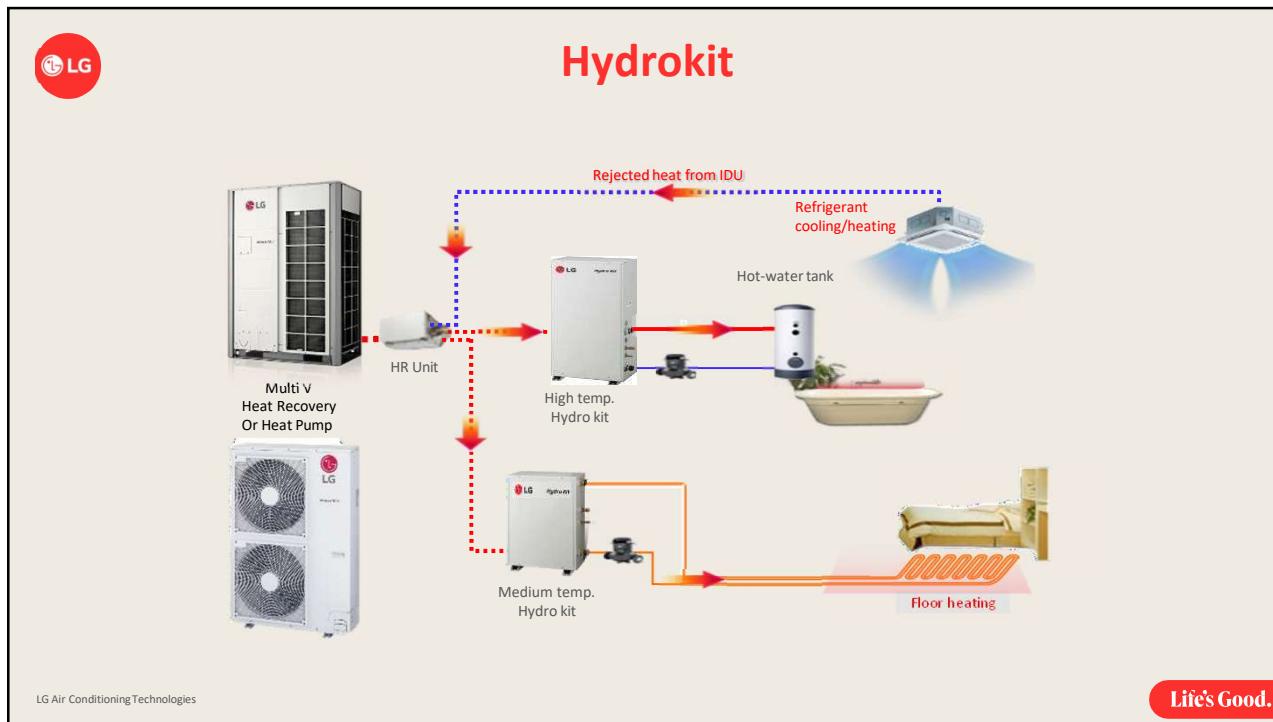




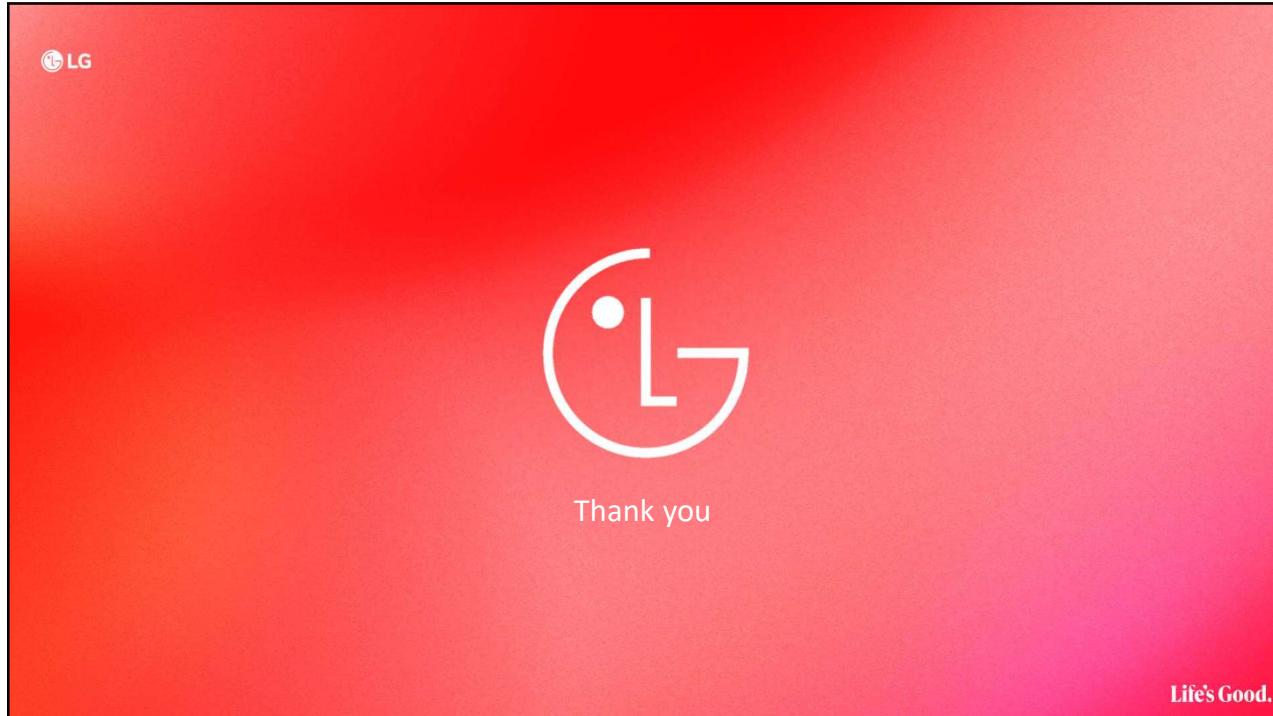


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# Introduction to Enertech



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## Advantage Air to Water Heat Pump



ENERTECH®  
ENERGY + TECHNOLOGY

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## Outdoor Unit

- **Monoblock design**
- **Factory charged with refrigerant**
- **Only plumbing enters the building**
- **Makes installation simple and provides access to more skilled trades.**
- **2 sizes - 2.5 Ton – 5 Ton**



**ENERTECH®**  
ENERGY + TECHNOLOGY

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## Indoor Module

- **Simplified installation**
- **Pre-built with all controls, pumps and valves**
- **Comes in 2 models - Electric back up (9kw) and Boiler back-up**
- **Wifi Connected controls comes standard**
- **One 3 wire communication wire between indoor & outdoor unit**

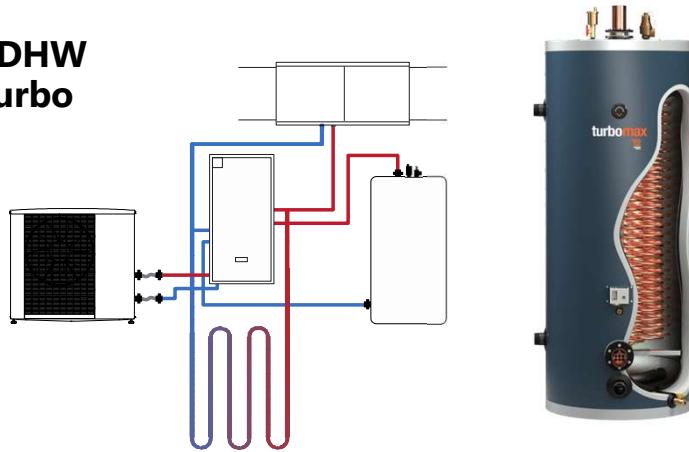


**ENERTECH®**  
ENERGY + TECHNOLOGY

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## Domestic Hot Water

- **Provides up to 100% DHW when paired with a Turbo max tank.**



**ENERTECH®**  
ENERGY + TECHNOLOGY

93



**ENERTECH®**  
ENERGY + TECHNOLOGY

94



**ENERTECH®**  
ENERGY + TECHNOLOGY

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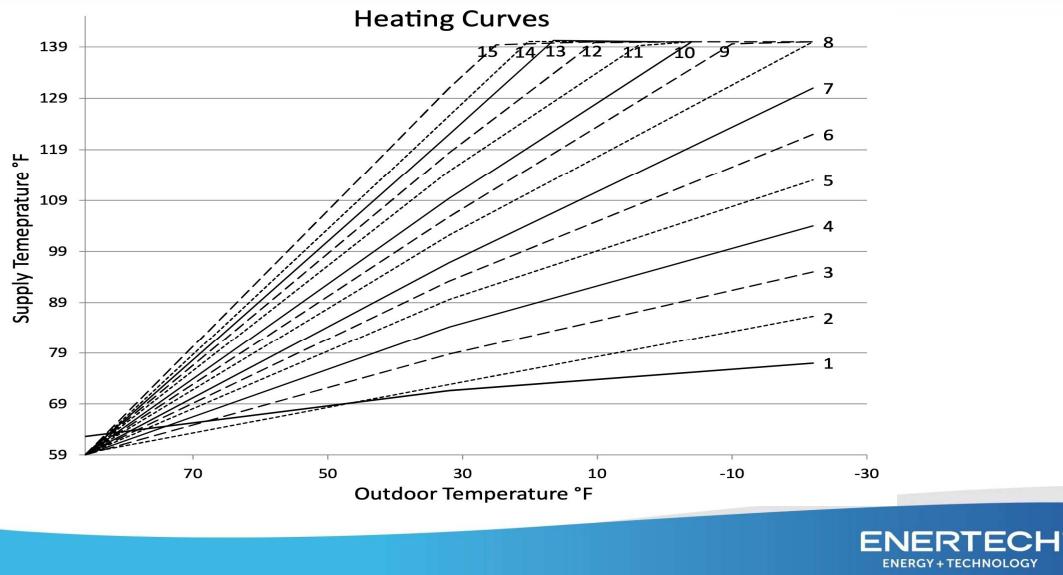
## Operational Details

- **Cold climate compatible down to -13F**
- **Delivers water temps between 42F – 135F**
- **Maintains high C.O.P heating efficiency even at the lowest operating conditions. Over 2.0 @ -13F**
- **System uses refrigerant system for drain pan defrost**

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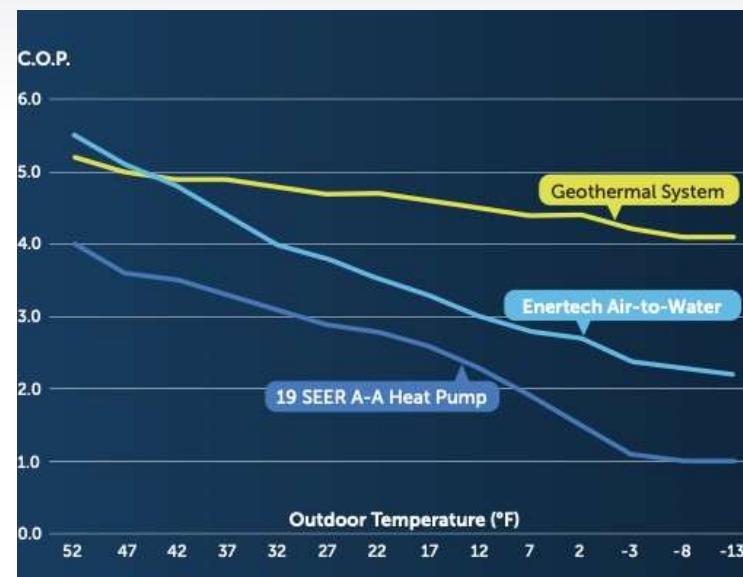
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15 selectable heat curves to target precise heating supply temps for radiant floor applications to maximize efficiency



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**Maintains high C.O.P heating efficiency even at the lowest operating conditions. Over 2.0 @ -13F**



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## Applications

- **Direct to load piping (no buffer tanks or additional pumps)**
- **Radiant in-floor**
- **Forced air heating & cooling**
- **Up to 100% Domestic Hot water**

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## Accessories



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## Accessories

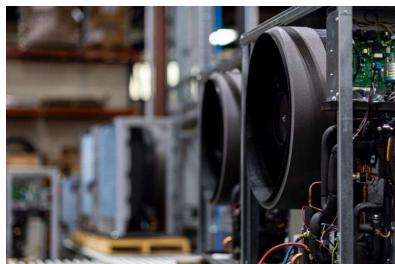
- **Matched multi-position hydronic air handlers available 2-5 tons**
- **Radiant floor tubing manifolds and controls**
- **Compatible with most radiant heat products on the market that are designed for heat pump delivery temps**
- **HBX Controls for customizable control strategies**

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## Warranty & Support

- **USA made in Greenville IL**
- **USA based Engineering & Technical Support**
- **3-year warranty on all parts, 7 years on Compressor**



**3 | 7 | 90**  
**WARRANTY**

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