

# Manufacturer's Roundtable

High Performance Windows

August 26, 2025



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## WHAT IS CEDA?



The California Energy Design Assistance (CEDA) program is the only statewide utility incentive program for new construction and major renovations.

- Promotes **electrification** and **decarbonization**
- CEDA works in collaboration with project teams to reduce energy demand, consumption, and carbon emissions .  
Serves commercial, public, high-rise multifamily, industrial, and agricultural projects in Pacific Gas & Electric (PG&E), Southern California Edison (SCE), SoCal Gas (SCG), and San Diego Gas & Electric (SDG&E) service areas.



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## WHY PARTICIPATE IN CEDA?



- Receive complimentary **decarbonization** analysis tailored to project goals to identify most effective measures to implement



- Gain analysis of **energy costs and paybacks**
- Receive **financial incentives** to help offset the costs of decarbonization measures



- Demonstrate commitment to high performance building practices and design

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## INCENTIVES



- **\$4000 Design team incentive** per project as a thank you for participation
- Based on the project measure package the design team chooses for implementation



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## HIGH PERFORMANCE MEASURES



CEDA aims to exceed California's decarbonization standards by identifying high performance measures and providing educational opportunities to explore use cases and best practices.

This not only advances the market, but also qualifies participants for enhanced incentives throughout the program.

A current list of eligible high-performance measures can be found on our website [here](#).



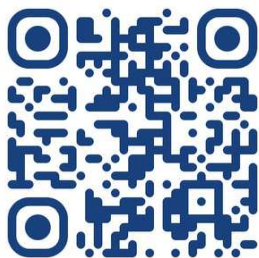
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## HAVE A PROJECT TO DISCUSS?



For more information, please contact our program outreach specialists, visit our website, or fill out an interest form

Scan me to enroll a project



CaliforniaEDA.com

**Sean M. Williams** | Outreach Specialist [swilliams@willdan.com](mailto:swilliams@willdan.com)

**Tina Hendrix** | Program Outreach Specialist  
[thendrix@willdan.com](mailto:thendrix@willdan.com)  
 760.585.7577

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## High Performance Windows

**In today's webinar we'll discuss:** •The pivotal role of windows in a building's energy profile, directly

affecting heating, cooling, ventilation, and lighting demands.

•Examples and benefits of modern fenestration solutions—such as triple-pane glazing, innovative frame materials, and smart window technologies.

•Market adoption challenges, cost perceptions, and the path toward integrating fenestration strategies in PassiveHouse and other high-efficiency building standards.

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## Today's Panelists



**Lisa Bergeron**  
Jeld-Wen



**Alison Ray**  
Alpen



**Katie Allen Cort**  
Pacific Northwest  
National Laboratory



**Lance Wheeler**  
National Renewable  
Energy Laboratory

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## Impact of High Performance Fenestration on the Building Envelope

THE WINDOW OF OPPORTUNITY



### What you need to know about windows

- They **are** the weakest component on the Building Envelope **BUT**....
- Windows are **biggest opportunity** with fastest payback for builders
- Windows have the biggest impact on cooling loads

We must change the narrative from first costs to total costs


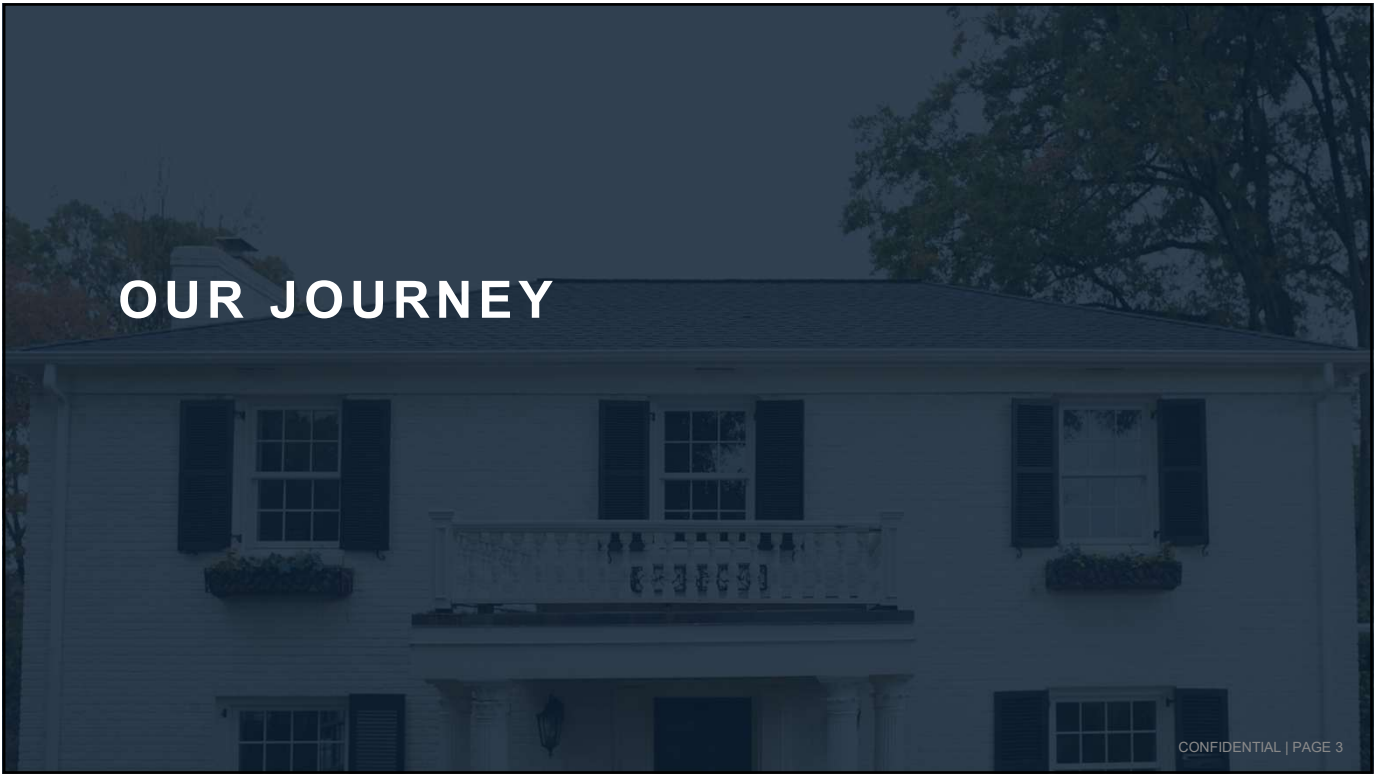


Image Source: Home performance Stakeholders Council

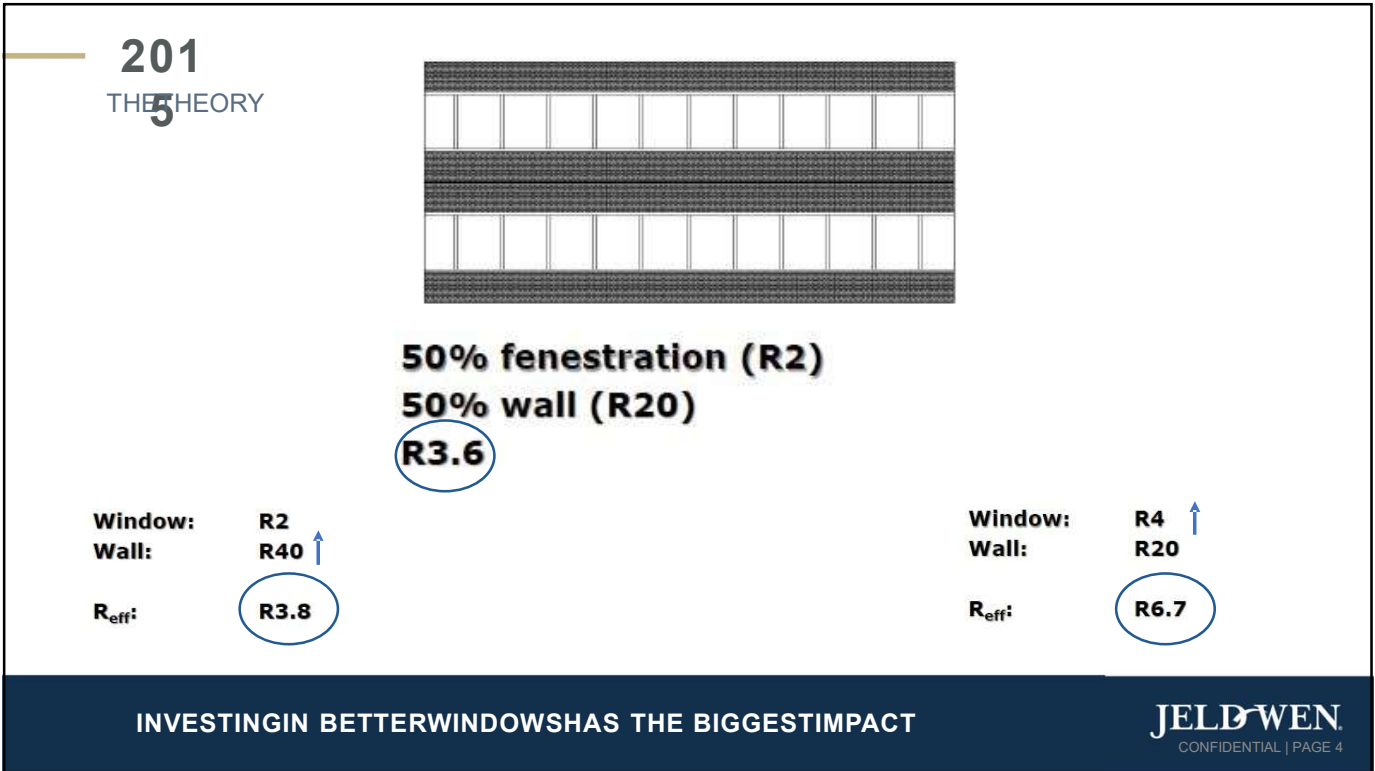
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# OUR JOURNEY

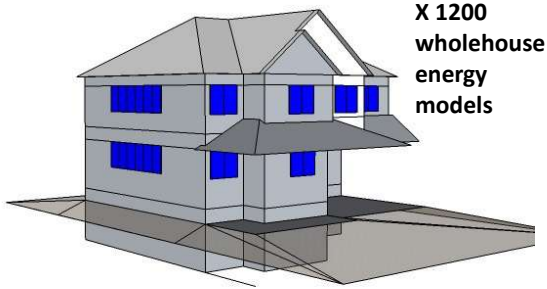
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## OUR STUDY(2015)



**X 1200  
wholehouse  
energy  
models**

### We wanted to know

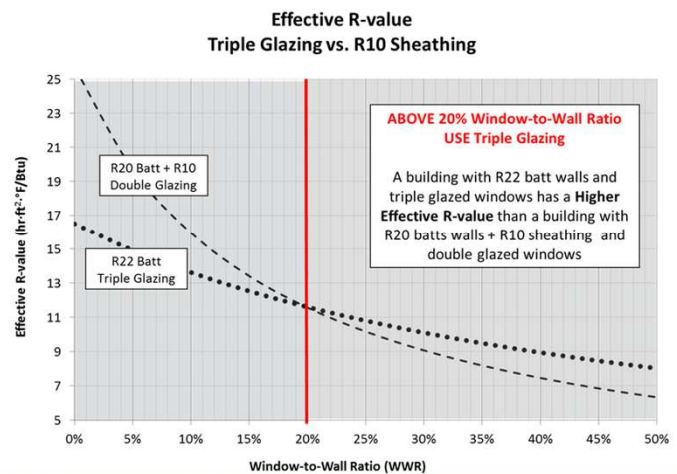
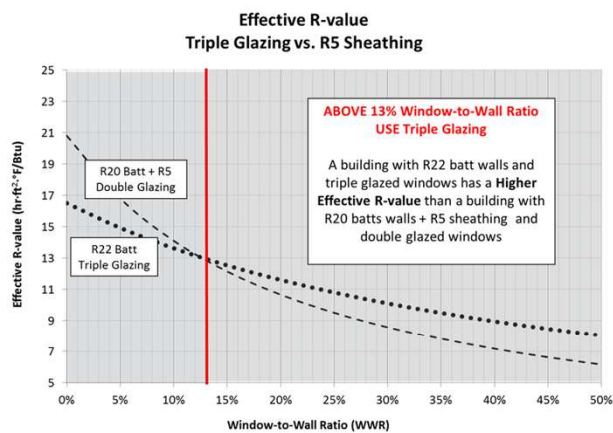
1. How WWR impacted the total wall effective R values?
2. Were there any builder benefits to move to a better window?
3. Were there any homeowner benefits?

COMPARED BETTER WINDOW TO BETTER WALLS AT DIFFERENT WWRs

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## CONCLUSION (2015)



WINDOWS ARE THE CLEAR OPPORTUNITY

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## CONCLUSION -BUILDER BENEFITS(2015)

- Trading off a better window against a better wall
  - Could diminish the design cooling loads by 13000 BTU meaning a possible reduction in mechanical system of about a ton
  - No learning curve, less labour than adding exterior foam
- Reduced callbacks  
condensation risks

UPGRADE FOR TRIPANES PAY FOR THEMSELVES IN REDUCTION OF MECHANICALS

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## CONCLUSION -HOMEOWNER BENEFITS(2015)

- Healthier more comfortable homes
- Quieter Homes No short cycling of
- oversized mechanical systems

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## 2023- UPDATED OUR STUDY

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### OUR STUDY(2023)

SHOWCASING OUR NEW JWC8500 SERIES WITH A 0.14 U-VALUE



**JWC8500  
series**

#### We wanted to know

1. How did it stack up against better walls and better air tightness?
2. How did the new window stack up to other measures on operational carbon?
3. How did the new window reduce cooling loads in zones 2, 3 and 4?

COMPARED WINDOW TO WALLS AND AIR TIGHTNESS AT DIFFERENT TOWNS

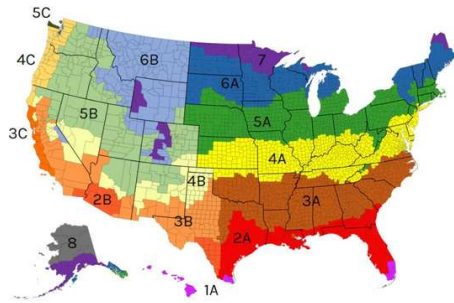
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## OUR STUDY(2023)

SHOWCASINGOURNEW JWC8500 SERIESWITHA 0.14 U-VALUE

Phoenix (CZ2), Dallas (CZ3),  
Seattle (CZ4c)



### 2600 FT<sup>2</sup> Single detached JW Window versus

2 ACH Air Tightness R5 ContinuousInsulation

1

R7.5 ContinuousInsulation R10

.

ContinuousInsulation (Seattle only) @12%,

17% and 22% WWR

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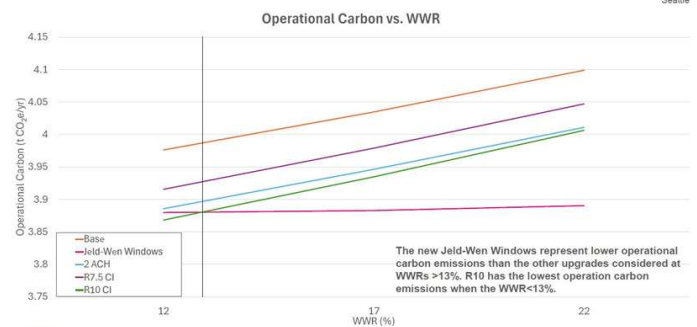
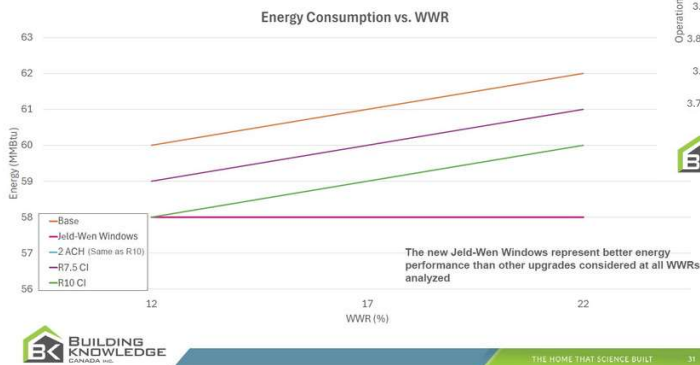
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REFERENCE CODE USED-PHOENIX: 2018 IECC,  
DALLAS AND SEATTLE: 2021 IECC

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## THE RESULTS-SEATTLE



**BK** BUILDING KNOWLEDGE  
CANADA INC.

THE HOME THAT SCIENCE BUILT

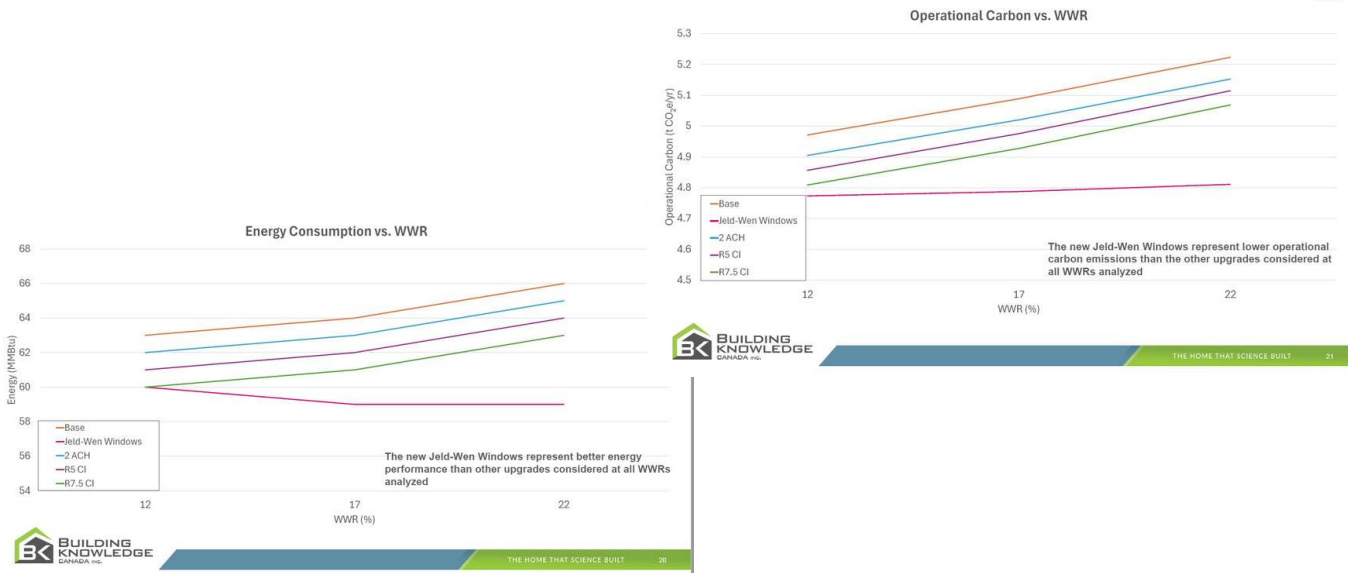
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ONLY R10 HAS A LOWER OPERATIONAL CARBON AT < 13% WWR

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## THE RESULTS-DALLAS



JELD-WEN JWC 8500 OUTPERFORMS OTHER MEASURES AT ALL WWRs

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## THE RESULTS-PHOENIX



JELD-WEN JWC 8500 OUTPERFORMS OTHER MEASURES AT ALL WWRs

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## CASE STUDY—IMPACT ON COOLINGLOADS

SEATTLE

### Archetypes

- Archetype 1: 2 Storey Single Detached House
- 22% window-to-wall ratio
  - 2600 ft<sup>2</sup>



### Air Source Heat Pump Tonnage / Duct Sizing

Seattle

IECC 2021  
w/ ASHP



Design Heat Loss = 26,537 BTU/hr  
Design Heat Gain = 32,846 BTU/hr

Duct Size: 24x10

3 Ton ASHP / AC

New Jeld-Wen Window Product



Design Heat Loss = 22,087 BTU/hr  
Design Heat Gain = 21,797 BTU/hr

Duct Size: 22x8

2 Ton ASHP / AC



THE HOME THAT SCIENCE BUILT

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1 TON REDUCTION IN MECHANICAL SYSTEM

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## CASE STUDY—IMPACT ON COOLINGLOADS

DALLAS

### Archetypes

- Archetype 1: 2 Storey Single Detached House
- 22% window-to-wall ratio
  - 2600 ft<sup>2</sup>



### Air Source Heat Pump Tonnage / Duct Sizing

Dallas

IECC 2021  
w/ ASHP



Design Heat Loss = 28,658 BTU/hr  
Design Heat Gain = 32,696 BTU/hr

Duct Size: 24x10

3 Ton ASHP / AC

New Jeld-Wen Window Product



Design Heat Loss = 24,071 BTU/hr  
Design Heat Gain = 25,935 BTU/hr

Duct Size: 25x8

2.5 Ton ASHP / AC



THE HOME THAT SCIENCE BUILT

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1/2 TON REDUCTION IN MECHANICAL SYSTEM

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## CASE STUDY—IMPACT ON COOLINGLOADS

PHOENIX

### Archetypes

- Archetype 1: 2 Storey Single Detached House
- 22% window-to-wall ratio
- 2600 ft<sup>2</sup>



### Air Source Heat Pump Tonnage / Duct Sizing

Phoenix

IECC 2018  
w/ ASHP



Design Heat Loss = 27,568 BTU/hr  
Design Heat Gain = 45,699 BTU/hr

Duct Size: 30x10

4 Ton ASHP / AC

New Jeld-Wen Window Product



Design Heat Loss = 22,411 BTU/hr  
Design Heat Gain = 34,754 BTU/hr

Duct Size: 24x10

3 Ton ASHP / AC



THE HOME THAT SCIENCE BUILT

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1 TON REDUCTION IN MECHANICAL SYSTEM

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## CONCLUSION

- For Phoenix and Dallas, at all WWRs, the new JWC8500 shows a better and lower operational carbon emission than other upgrades considered
- For Seattle –at all WWRs, the new JWC8500 shows a better energy savings than the other upgrades considered
- For Seattle, at less than 13% WWR, only R10 CI upgrade performs better than the JWC8500 for operational carbon emissions
- For Seattle at greater than 13% WWR, JWC8500 performs better than other upgrades considered for operational carbon emissions
- For all climate zones, a reduction in mechanical sizes and duct sizing was observed

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# ENERGY EFFICIENCY IS NOT A FUNCTION OF DESIGN

E Colour	Glass	Jamb	E trim	Interior Color	% increase for energy upgrade	% increase for energy upgrade - less patio doors
White	Dual	4 9/16	none	white	31%	23%
White	Tripane	4 9/16	none	white		
Black	Dual	4 9/16	none	white	26%	20%
Black	Tripane	4 9/16	none	white		
Black	Dual	7 7/8	none	white	23%	17%
Black	Tripane	7 7/8	none	white		
Black	Dual	7 7/8	BM	white	21%	15%
Black	Tripane	7 7/8	BM	white		
Black Hybrid	Dual	7 7/8	none	white	17%	15%
Black Hybrid	Tripane	7 7/8	none	white		
Black Hybrid	Dual	7 7/8	none	Black	15%	13%
Black Hybrid	Tripane	7 7/8	none	Black		

# WHERE ENERGY EFFICIENCY MEETS DESIGN FLEXIBILITY



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THANK YOU

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## The Alpen

### Mission

Scaling the advanced window industry is a critical piece of solving three sustainability imperatives:



1. Decreasing heating and cooling emissions from buildings



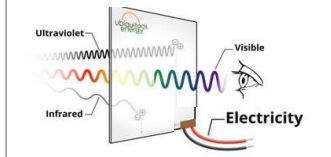
2. Reducing the carbon intensity of traditional building materials



3. Enhancing building operating economics by delivering value-driven projects

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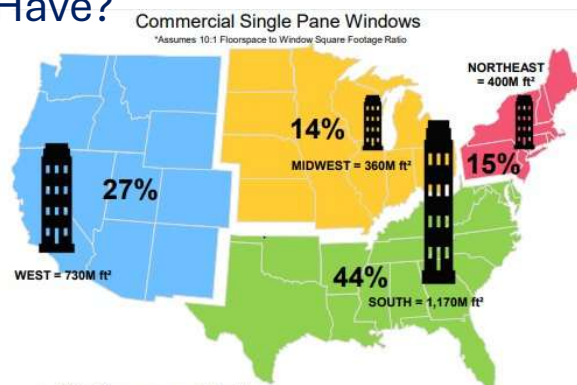
## Plenty of Sexy Innovation for New Construction



- Electrochromic Photovoltaic
- Daylight Redirecting Ultra High
- Performance Curtainwall Vacuum
- Insulating Glass
- 

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## But What About the Windows We Already Have?



- 5.5 million commercial buildings
- 30% single paned
- ~2.6 billion ft²\* single-pane windows

Most of our building stock is already built



Most window frames aren't designed for today's high performance glass

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## The

### Implications:

- Full window replacement is **expensive, disruptive, and carbon-intensive**.
- Existing frames leave buildings **trapped in low-performing glass** - blocking energy savings and decarbonization.
- The real challenge:

*How do we unlock high-performance retrofits without removing or substantially altering window frames?*

- The opportunity:

*Simple innovations like **Thinglass IGUs** and **WinSert***

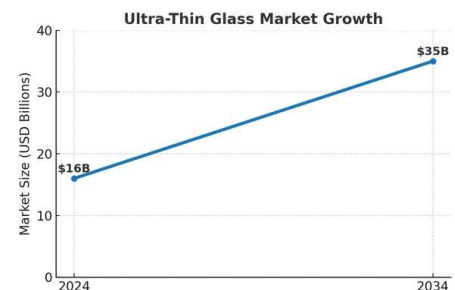


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## Keeping-it-Simple InnovationThinGlass

- Widely used and proven in well-known applications like **solar panels, smart phones** and **flat screen televisions**.
- Ultra-thin glass market : ~\$16B in 2024 → ~\$35B by 2034
  - Rapid growth & capacity expansion [gmiinghts.com]
- **Strength, flexibility, and global scale** now make thin glass feasible for **architectural applications**.

*Perfect timing for both retrofit and new-build IGUs.*



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## What is ThinGlass?



- 0.5mm to 1.3mm thick glass
  - 3-4x thinner than typical residential glass
  - 6-8x thinner than typical commercial glass
- Lighter Weight



5.7 mm (1/4") = **3 lbs/ft<sup>2</sup>**



1 mm = **0.53 lbs/ft<sup>2</sup>**

- Strength through Flexibility



Outer pane shattered before thinglass at 240mph windspeed (50 ft<sup>2</sup> glass unit)

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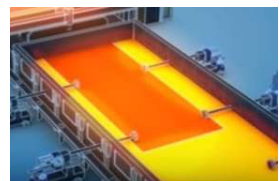
## What is ThinGlass?



- Less Energy Intensive and Lower Embodied Energy
  - Glass manufacturing is an extremely energy intensive business
  - Traditional float line glass uses 9.3 million (or more) BTUs of energy **PER TON** of glass
  - More glass area = less energy use per surface area

	Glass Area in One Ton	Embodied Energy	Gallons of Gas
5/32" glass (4mm)	994 ft <sup>2</sup>	9,300,000 BTU	67.7
1/8" glass (3.2mm)	1,224 ft <sup>2</sup>	9,300,000 BTU	67.7
Thinglass (0.7mm)	<b>5,553 ft<sup>2</sup></b>	9,300,000 BTU	67.7

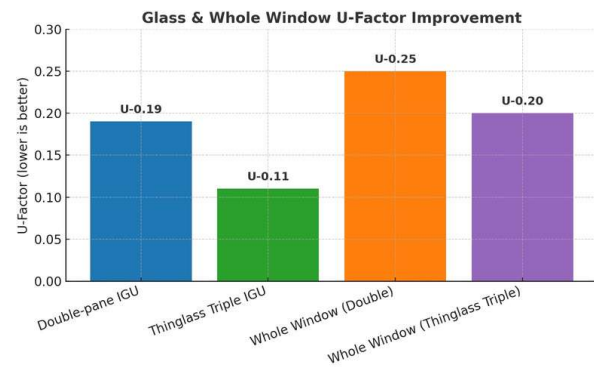
	thk (mm)	lbs/ft <sup>2</sup>	ft <sup>2</sup> per ton	GWP 1 ft <sup>2</sup> kgCO <sub>2</sub> eq/ft <sup>2</sup>
Thinglass 0.5	0.5	0.25	7,874.2	<b>0.07</b>
Thinglass 1.0	1	0.51	3,937.1	0.15
Thinglass 1.3	1.3	0.66	3,028.5	0.19
3/16"	5	2.54	787.4	0.74
1/4"	6	3.05	656.2	0.89



**Lighter, lower-carbon IGUs** that fit retrofit and new-build applications

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## Application

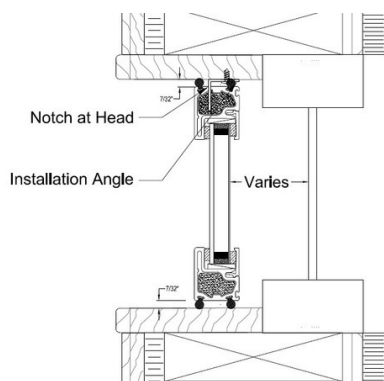


- Center layer(s) of insulating glass Triple and
- Quad in Narrow (or Wide) pockets
- And, **Winsert**

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## Solution: WinSert

- ▶ Lightweight (0.53 lbs/sq ft) Minimal attachment points *Fast* - Installation for 6,000 square feet of windows for an entire 4-story building took just a little over four days from start to finish



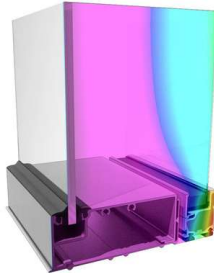
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## ...Significantly Improves Thermal Performance

**EXISTING WINDOW**  
Non-Thermally-Broken  
Aluminum Single Pane

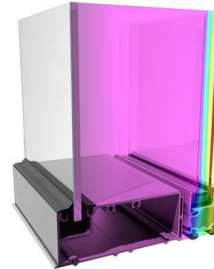


U-Value = 1.12  
SHGC = 0.72



**EXISTING WINDOW + WinSert Lite**

U-Value = 0.47 Improved by 2.4x!  
SHGC = 0.41 Reduced 43%!

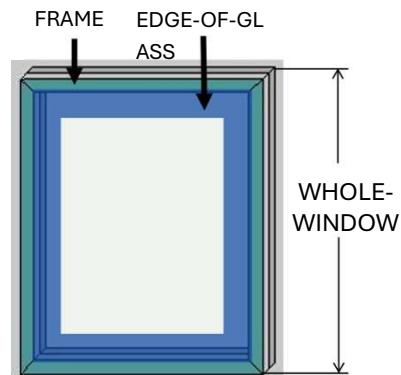
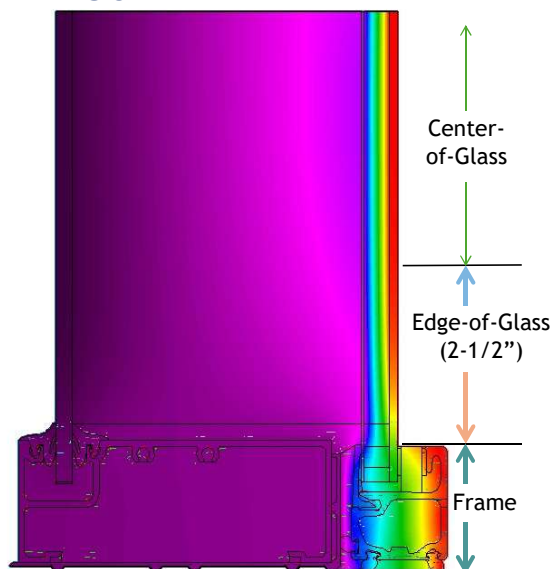


**EXISTING WINDOW + WinSert Plus**

U-Value = 0.19 Improved by almost 6x!  
SHGC = 0.30 Reduced 58%!

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## Advantages of WinSert



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## WinSert Creates a New Product Category



	Alpen WinSert	Full replacement	Competing 2ndary windows	Window film	Gasket Sealing
COMFORT	Heat loss prevention	●	●	◐	◐
	Cooling loss prevention	●	●	◐	◐
	Air infiltration prevention	●	◐	○	◐
	Noise prevention	●	◐	○	◐
FEASIBILITY	Low total install cost/sq. ft.	●	○	◐	●
	Low weight	●	○	◐	●
	Ease of install	●	◐	◐	◐
	Minimal tenant disruption	●	○	◐	●

WinSert



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## Third Party Tested:

AERC Independent Certification Rating



2x the Thermal Performance of Next Best Alternative

RESIDENTIAL				COMMERCIAL	UTILITY RESOURCES	ABOUT US
ALPEN WinSert Plus Overlap Mount				Commercial Secondary Windows		
Manufacturer: Alpen High Performance Products, Inc				U-Factor		
Product Line: WinSert				0.21		
AERC Number: CSW-L-REBDN				Solar Heat Gain Coefficient		
Position (Interior/Exterior): Interior				0.38		
Model #: Winsert Plus Overlap Mount				Visual Transmittance		
Date Certified: 2021-11-15				0.55		
Product Description: Winsert Plus Overlap Mount				Air Leakage		
Product Colors:				0.06		
Manufacturer Website: <a href="http://www.thinkalpen.com">http://www.thinkalpen.com</a>						
More Information:						
Single Pane, Clear Glass, Metal Frame						
U-FACTOR	SHGC	VT	AL			
0.21	0.38	0.55	0.06			
Double Pane, Clear Glass, Metal Frame						
U-FACTOR	SHGC	VT	AL			
0.18	0.37	0.51	0.06			

97% Reduction in Air Infiltration Compared to Primary Window

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## Studied & Validated - GSA Green Proving



Ground

WinSert



M&V Denver Federal Center, Building 53

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## 3rd Party Studied & Validated - GSA Green Proving



Ground

WinSert

### Cost-Effective Across Climate Zones

Positive return on investment at average GSA utility rates, \$0.11/kWh and \$7.43/mmBtu

Location		Savings from Single-Pane to Double-Pane Insert					
CLIMATE ZONE	CITY	WHOLE BUILDING ENERGY SAVINGS kBtu/ft <sup>2</sup> /yr	ENERGY COST SAVINGS \$/ft <sup>2</sup> /yr	ANNUAL SAVINGS \$/yr	SAVINGS %	PAYBACK* YRS	SIR positive ROI if >1
1A	Miami, FL	8.1	\$0.27	\$14,480	11%	11.2	1.59
2A	Houston, TX	9.1	\$0.30	\$16,088	12%	10.1	1.76
2B	Phoenix, AZ	10.7	\$0.35	\$18,770	14%	8.7	2.05
3A	Atlanta, GA	10.3	\$0.35	\$18,770	14%	8.7	2.05
3B	Las Vegas, NV	10.8	\$0.36	\$19,306	15%	8.4	2.11
3C	San Francisco, CA	8.3	\$0.28	\$15,016	13%	10.8	1.64
4A	Baltimore, MD	12.6	\$0.43	\$23,060	16%	7.1	2.52
5A	Chicago, IL	13.5	\$0.46	\$24,669	17%	6.6	2.70
5B	Boulder, CO	13.9	\$0.47	\$25,205	18%	6.5	2.76
6A	Minneapolis, MN	15.6	\$0.54	\$28,959	17%	5.6	3.17
AVERAGE SAVINGS		11.3	\$0.38	\$20,432	15%	8.4	2.2

*"This technology performed well. We think it will represent a key tool in our net zero building tool belt."*

- Kevin Powell, Director at Center for Emerging Building Technologies

Predicted average whole building energy savings: 15%

Payback: 8.4 years

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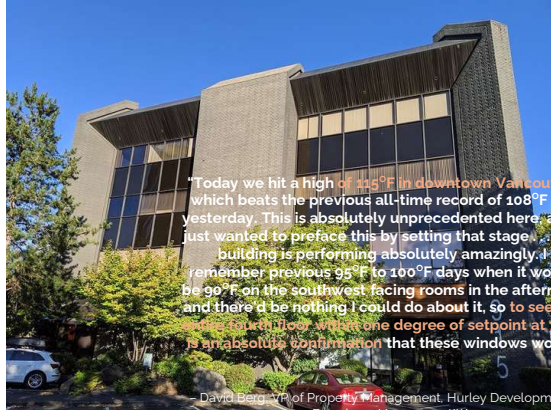
## Great Documented Results in Case Studies to Support Building Resilient Design Strategies

### Record-Breaking Heat Dome in PNW

#### Pacific Northwest bakes under once-in-a-millennium heat dome

**STATES**  
Authorities investigate hundreds of deaths linked to torrid Pacific Northwest weather

**Editor's Aspects** USA TODAY  
Published 10:41 PM on 07/26/2021 | Updated 10:41 PM on 07/26/2021



### Texas Freeze in February 2021

#### Governor Abbott Issues Disaster Declaration In Response To Severe Winter Weather In Texas

February 12, 2021 (Austin, Texas) (Excerptation)

**ENERGY & ENVIRONMENT**

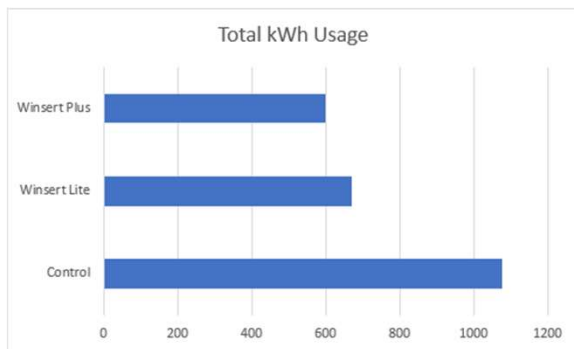
Texas Winter Storm Death Toll Goes Up To 210, Including 43 Deaths In Harris County

Harris County leads the state in freeze-related deaths.



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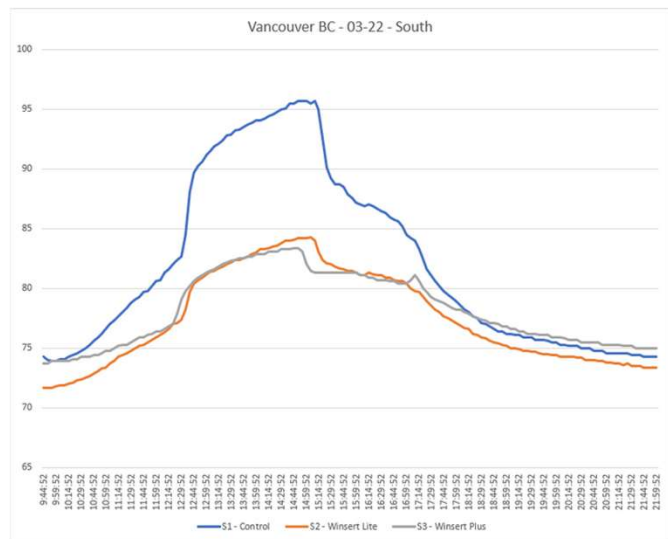
## Significantly better comfort performance with FAR LESS energy use



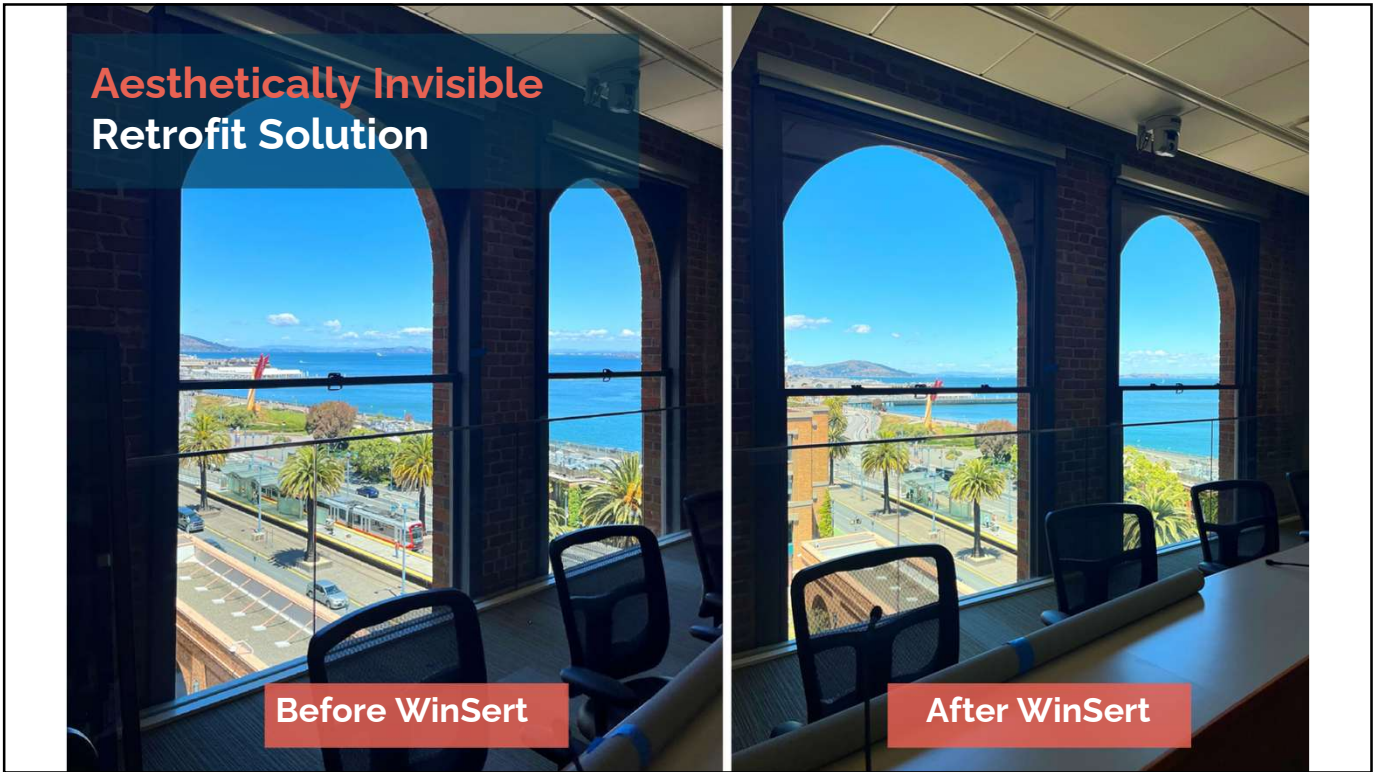
38% reduction in space heating energy use for Winsert Lite

45% reduction in space heating energy use for Winsert Plus

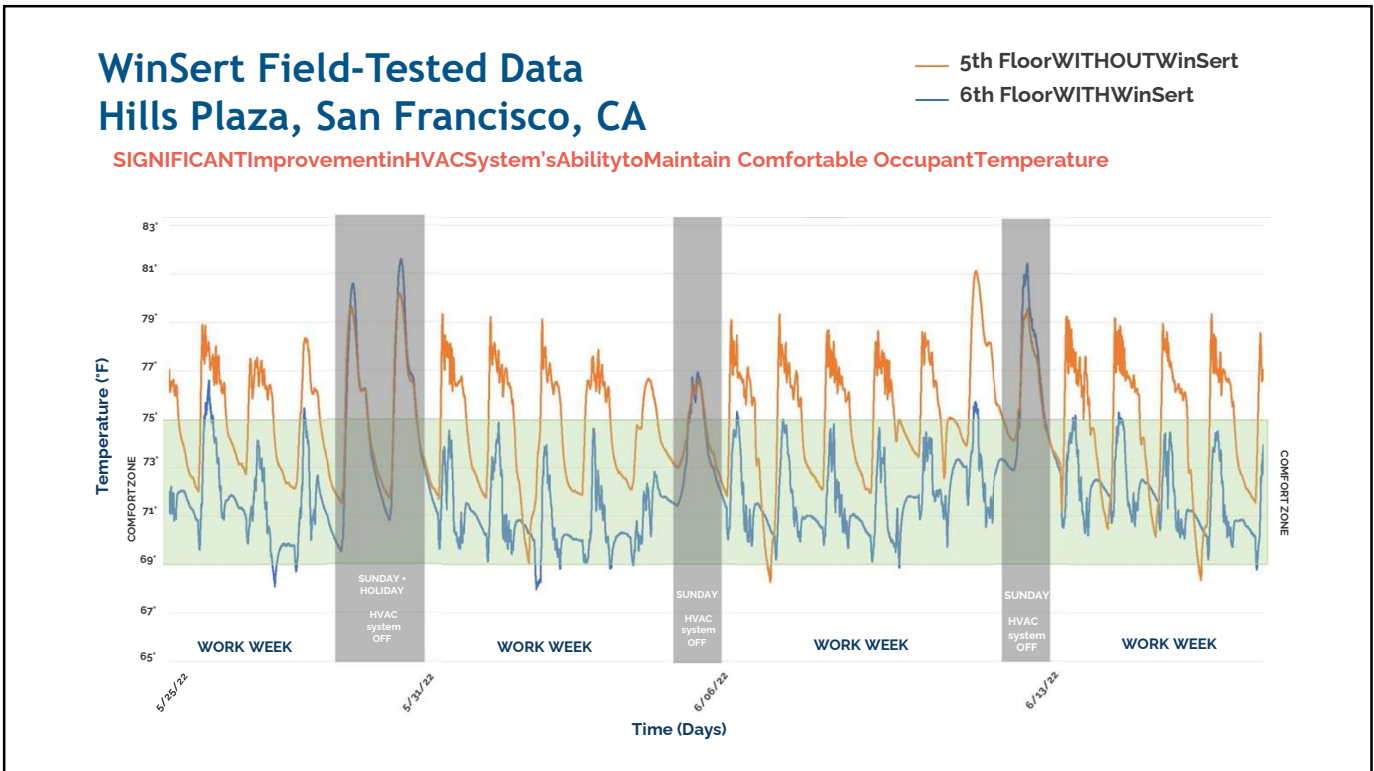
10 F average temperature reduction on sunny days



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ALPEN

HIGH PERFORMANCE PRODUCTS


## Questions or Follow Up?

ALPEN HIGH PERFORMANCE  
PRODUCTS [WWW.THINKALPEN.COM](http://WWW.THINKALPEN.COM)  
303-834-3600

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PIERRE GRAAS, SALES ENGINEER | [PGRAAS@THINKALPEN.COM](mailto:PGRAAS@THINKALPEN.COM) | 303-834-3554


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## High Performance Windows –a View from the Field

**Katie Allen Cort**  
Pacific NorthwestNationalLaboratory


NBI High Performance Windows  
Manufacturers Roundtable  
August 26, 2025



PNNL-SA-215448



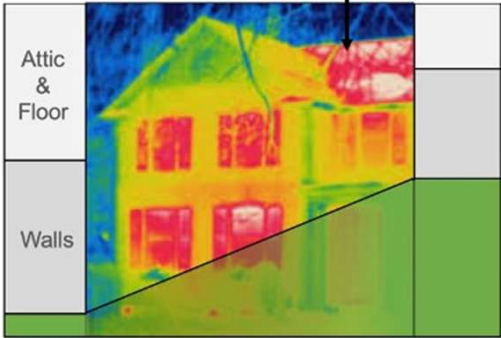
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## Why Windows Matter: We can't have better buildings without better windows!

building envelope  
peak, load shape, grid

Attic & Floor  
  
Walls




7%  
Area

**Windows**

48%  
Heat loss

Berkeley Lab window heat transfer analysis for IECC 2021, based on DOE residential prototype buildings

**House A: Common Modern Envelope Design**




• Windows: R-3

• Wall Insulation: R-20

*Whole Wall Average: R-10.8*

**House B: Upgraded Envelope Design**




• Windows: R-5

• Wall Insulation: R-38

*Whole Wall Average: R-19*

**House C: Upgraded Insulation Design**



• Windows: R-3

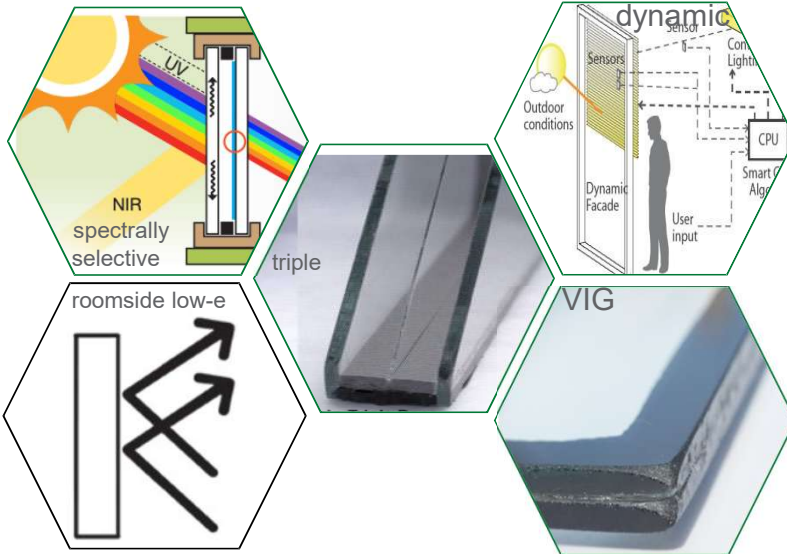
• Wall Insulation: R-330

*Whole Wall Average: R-19*

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## Latest Advancements in Window Technologies



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## Experimental Questions and Field Validation Studies

### Experimental Questions/Topics

- How much energy do thin triple-panes save in the field?
- Are there peak demand savings and grid benefits associated with thin triple-pane windows?
- Are thin triple-pane IGUs “drop-in” feasible with multiple brands of double-pane frames/sashes?
- Are thin triple-pane windows cost-effective for new construction and/or retrofit applications?
- What co-benefits (in addition to energy savings) are associated with the installation of triple-pane windows?

### Validation Study Approach



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## Field Testing Platforms

### PNNL Lab Homes Testing Platform



- Represents existing manufactured and stick-built housing
- All-electric with 13 SEER/7.7 HSPF heat pump central HVAC +
- R-22 floors, R-11 walls, & R-22 ceiling with composition roof
- 1,500 ft<sup>2</sup> ; 195.7 ft<sup>2</sup> (13%) window area
- Double-pane clear glass aluminum-framed windows

### Occupied Home Field Sites

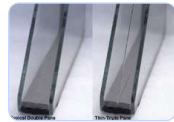
Field Testing Sites: Status as of November 2021  
Windows installed in 16 field sites (8 newbuild, 8 existing)



New home – Testing: ▲ New home – Planned ▲ Existing home – Testing △ Multi-family (new)

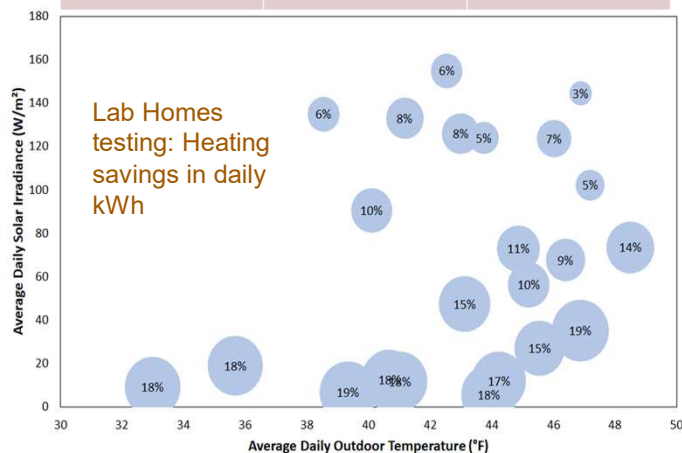
- Enable observations of real-life factors:
- Varied climate zones and house types
  - Varied baseline windows
  - Installation and cost realities
  - Occupant interactions

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## Thin Triple Pane Performance Validation

Heating Savings	Cooling Savings	Annual Savings
12% (7.8 kWh)	28% (5.5 kWh)	19% (7.4 kWh)



Thin Triples versus Double-Pane Clear



Hunt, W., et al. "Evaluation of Thin Triple-Pane Windows in the PNNL Lab Homes." April 2021, PNNL-71115

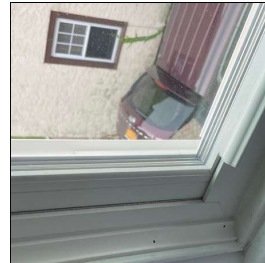
58



## Validated Feasibility of “dropping in” thin triple pane IGU into standard double-pane frames



- Alpen thin triple IGU with Kensington (Vandergrift, PA) vinyl frames and stainless-steel spacers installed in a new home site (Twin Cities, MN)



- Alpen thin triple IGU with Kensington vinyl frames and foam spacers installed in a retrofit site (Yonkers, NY)



- Alpen thin triple IGU with Paradigm (Portland, Maine) vinyl frames and a Quanex foam spacer are installed in a new multi-family site (Rotterdam, NY)



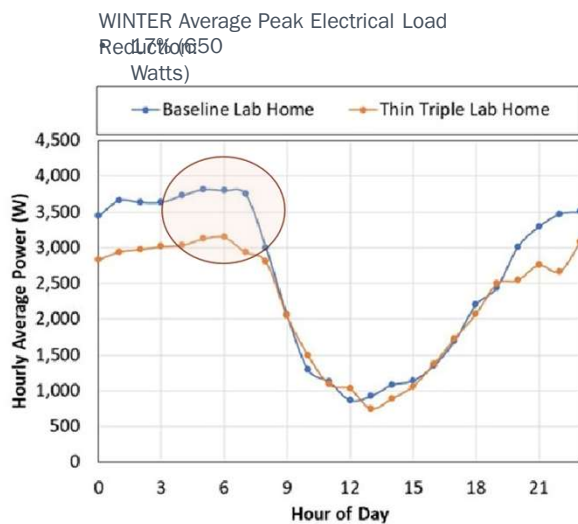
- Cardinal thin triple IGU into an Alpine double pane vinyl frame with  $\frac{3}{4}$  inch overall thickness glazing pocket (Pasco, WA)

7

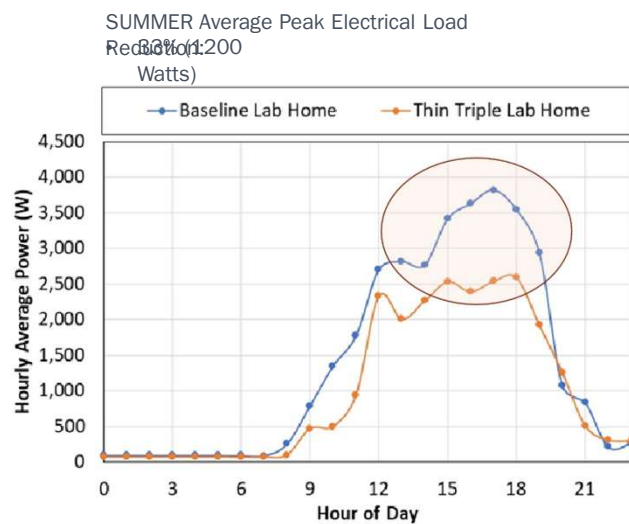
59



## Lab Homes Load Shapes and Peak Savings: Heating & Cooling Seasons



HVAC Load Heating Season



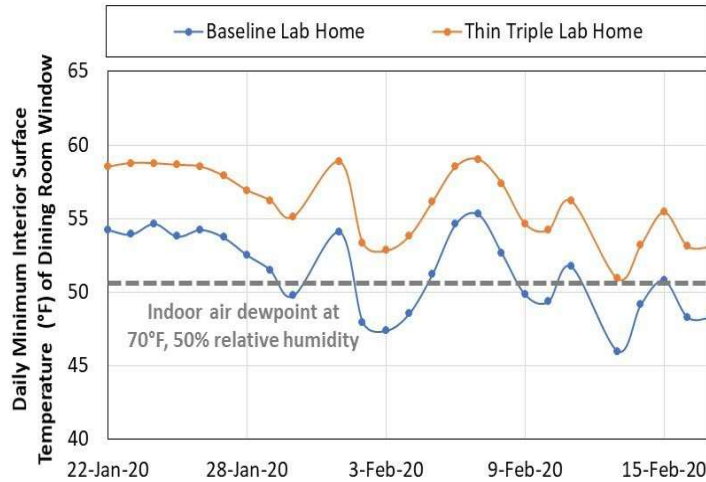
HVAC Load Cooling Season

8

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## Co-Benefits Validated in the Field: Condensation Buildup



Condensation and ice buildup on interior surface of Helena, MT home field site (double-pane window).



Same window after replacement with thin triple pane.

March 2021

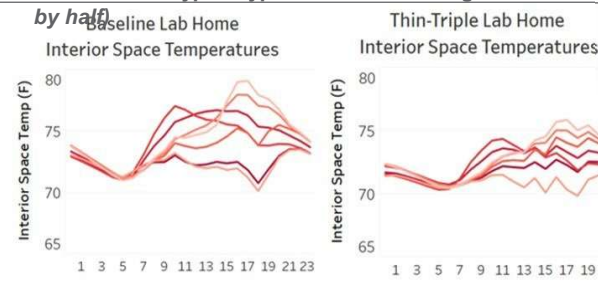
9

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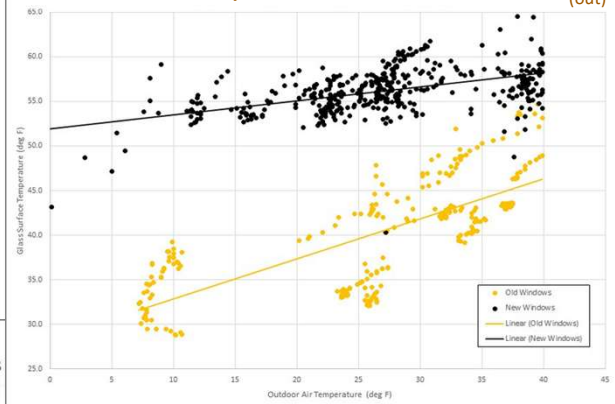


## Co-benefits Validated: Improved thermal comfort, improved acoustics

- Thermal comfort: Warmer interior glass temperatures (in winter) and more even temperature distribution throughout the home observed with triple pane windows
- Acoustic testing: Thin triple-pane windows reduced sound infiltration by ~10 dB relative to baseline double-pane windows  
**(6-10 dB reductions are typically perceived as reducing sound by half)**



SE Bedroom 10 p.m. to 4 a.m. and  $< 20^{\circ}\text{F } T_{(out)}$



**Boulder, Colorado Retrofit**  
Nighttime Indoor c.o.g. Glass Surface Temperature vs.  $T_{(out)}$  SE Bedroom

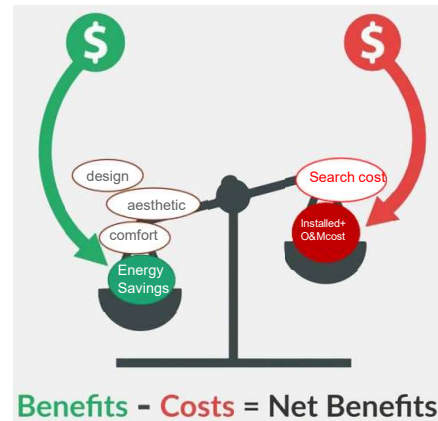
10

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## Factors Influencing the Window Purchasing Decisions of High-Performance Builders

- Most high-performance builders already installing R-5 (triple-pane) windows. Reasons include:
  1. Performance (i.e., meeting high performance specs)
  2. Flexibility in design (HVAC and envelope)
  3. Marketable benefits: comfort, acoustics, condensation reduction, larger window size with low utility bills.
- Factors influencing choice to not install R-5 windows (or barriers encountered when switching to R-5):
  1. Material Costs
  2. Search/Acquisition costs for Reliable Supply
  3. Not required for ENERGY STAR, Zero Energy Ready Homes, and other high-performance programs
  4. Installation Costs



Gilbride, Theresa L., et al. "Double or Triples? Factors Influencing the Window Purchasing Decisions of High-Performance Home Builders." Jun. 2015. <https://doi.org/10.2112/1.248417>

63

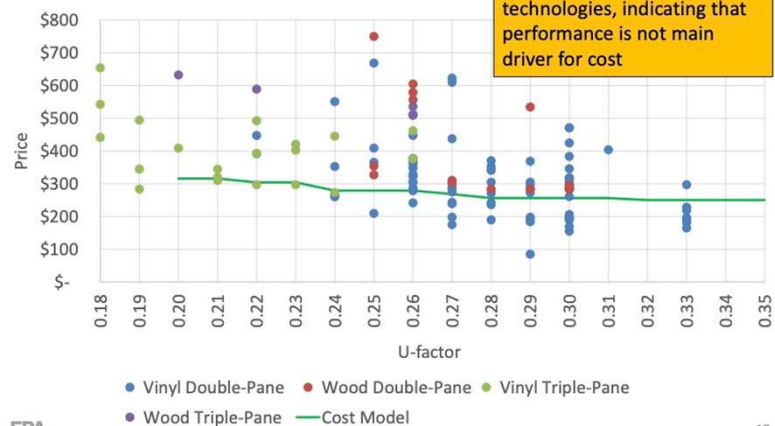


## Window Material Costs

Factors Influencing Builders to not install R-5 windows (or barriers encountered when switching to R-5).

1. Material Costs
2. Search/Acquisition costs for Reliable Supply
3. Not required for ENERGY STAR, Zero Energy Ready Homes, and other high-performance programs
4. Installation Costs

### Consumer Price Research



EPA

17

Anderson, Doug. "ENERGY STAR Windows, Doors, and Skylights: NFRC Fall Membership Meeting Update." October 22, 2014. EPA

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## Window Acquisition/Search Costs

Factors Influencing Builders to not install R-5 windows (or barriers encountered when switching to R-5).

1. Material Costs
2. Search/Acquisition costs for Reliable Supply
3. Not required for ENERGY STAR, and other high-performance programs
4. Installation Costs

**Version 7 - Windows**

Climate Zone	U-Factor	SHGC	Prescriptive
Northern*	≤ 0.22	≥ 0.17	Equivalent Energy Performance
	≤ 0.23	≥ 0.35	
	≤ 0.24	≥ 0.35	
	≤ 0.25	≥ 0.40	
	≤ 0.26	≥ 0.40	
North-Central	≤ 0.25	≤ 0.40	
South-Central	≤ 0.28	≤ 0.23	
Southern	≤ 0.32	≤ 0.23	

**Find and Compare**

ENERGY STAR Certified Windows, Doors & Skylights

Find your ENERGY STAR Climate Zone Here

Filter Your Results

Product Category

- ☐ New (201)
- ☐ Replaced (16)
- ☐ Windows (1385)
- ☐ Skylights (16)

ENERGY STAR Climate Zone

- ☐ Northern Zone Products (1385)
- ☐ North-Central Zone Products (16)
- ☐ South-Central Zone Products (1385)
- ☐ Southern Zone Products (1385)

ProVia Door, Inc. - PWD-01-87

<https://www.energystar.gov/productfinder/product/certified-windows/results>

<https://efficientwindows.org/window-selection-tool/>

Efficient Windows Collaborative

Use the Window Selection Tool to find the best windows for your home in just a few clicks

Let's get started

<https://paws.energy/working-groups/utility-program-collaboration/>

PAWS

The Partnership for Advanced Window Solutions (PAWS) is a collaborative effort that promotes cost-effective, high-performance window solutions for our nation's new and existing building stock.

Working Groups

- Windows Performance
- Commercial Secondary Windows
- Utility Program Collaboration
- Affordability

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## PAWS High-Performance Window Manufacturer-Builder Meet Up: EEBA Summit 2024



Builders are Optimizing **Time**, **Cost**, and **Quality**

- **Timing** just-in-time delivery is often needed to meet project deadlines
- **Affordability is key**
  - **Material costs** important
  - **"Hidden" acquisition costs** including reliable lead times, streamlining ordering, sizing to rough opening, pricing transparency
- **Quality Metrics/Drivers** (in addition to U-factors):
  - **Condensation Resistance**
  - **Air-leakage** and **durability** over time
  - **Moisture Control**
  - **Sound insulation**



2024

14

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## How the building community can help pull the market for high performance windows

- Strengthen the Demand Signal:
  - Specify higher performance windows
  - Tell a window dealer near you that you want more high-performance options
- Up Sell clients -- better windows and window attachments and shades with automation
- Engage with Workshops, Pilots, Field Tests to Validate Performance
- Take Advantage of Rebates, Incentives
  - <https://www.efficientwindows.org/>
  - <https://paws.energy/>
- Provide Feedback on "The Builder Experience"
  - [Theresa.Gilbride@pnnl.gov](mailto:Theresa.Gilbride@pnnl.gov) or [Katherine.cort@pnnl.gov](mailto:Katherine.cort@pnnl.gov)



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## Thank You


PacificNorthwest National  
Laboratory

Katie Allen Cort  
Senior Economist

509.372.4374, e-mail:  
[katherine.cort@pnnl.gov](mailto:katherine.cort@pnnl.gov)



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NREL  
NATIONAL RENEWABLE ENERGY LABORATORY

# What Next for Windows?

Lance M. Wheeler, PhD

Materials Physics Group Manager  
National Renewable Energy Laboratory (NREL)


High-performance Windows Round Table  
August 25th, 2025

NREL is a national laboratory of the U.S. Department of Energy, Office of Energy Efficiency and Renewable Energy, operated by the Alliance for Sustainable Energy, LLC.


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## THERE ARE 3 MAIN AREAS OF INNOVATION


### 1) Increased Insulation



Courtesy of NREL




Aerogel




SunThru

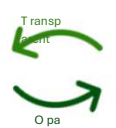
### 2) Dynamic/Chromogenic



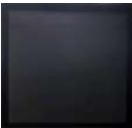
Courtesy of Glass Dynamics, Inc.



Clear





Transp  
Opa  
que



Dark

Courtesy of Tynt, Inc.

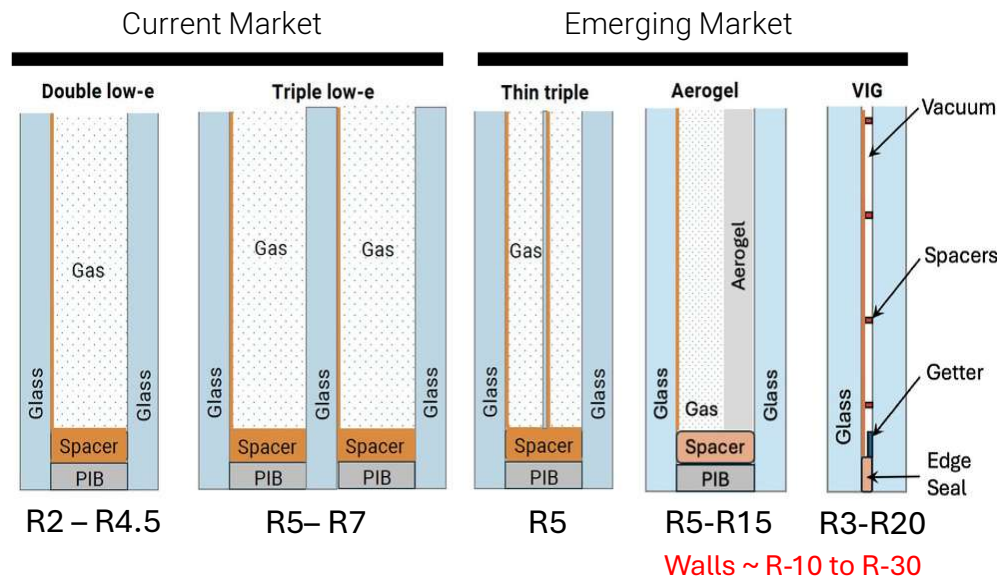
### 3) Photovoltaic



Courtesy of NREL/UbiQD

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# THERMAL PERFORMANCE EVOLUTION IN WINDOWS



<https://www.sj.com/business/corning-window-glass>

NREL 3

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## VIG IS GAINING MOMENTUM

- Concept of VIG proposed by Zollerin 1913
- U of Sydney concept became the basis for the first commercial VIG from NSG- Pilkington in the late 1990's

November 28, 2023  
LuxWall, Inc. Selected to Receive U.S. Department of Energy Funds to Accelerate Growth in Vacuum-Insulating Glass Manufacturing in Michigan



Seven U.S. companies will share \$275 million.

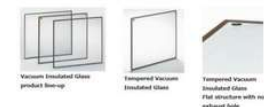


Guardian and Velux join up to develop tempered vacuum insulating glass



© Guardian Glass

Products & Solutions / Press Release  
Panasonic Develops Tempered Vacuum Insulated Glass to Increase Variations in Vacuum Insulated Glass with Its Proprietary Technology  
- The company successfully puts into practical use vacuum insulated glass with the industry's first transparent pillars -



February 19, 2023  
Bill Gates Is Backing a New Window Design for Buildings



Buildings spend a lot of money on heat and much of it is just going out the window – literally.

NREL 4

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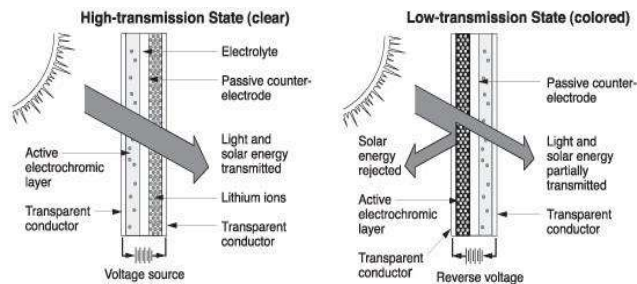
# DYNAMIC GLAZING MODULATES SUNLIGHT

## Electrochromic windows



Dreamliner (Gentex)

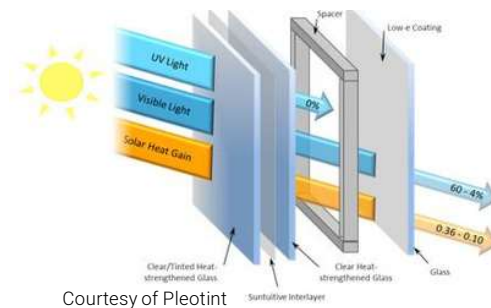
- Voltage driven
- Flexible control strategy
- Occupant control possible
- Requires multiple trades for installation
- Commercialized



## Thermochromic windows



- Temperature driven
- Simplified installation
- Control strategy defined at point of manufacture
- Occupant has no control
- Commercialized

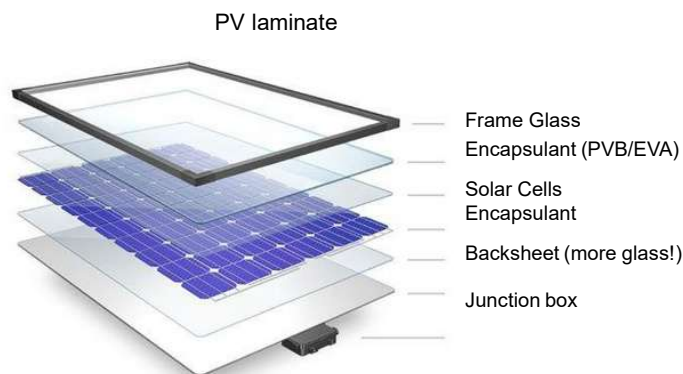


Courtesy of Pleotint

NREL 5

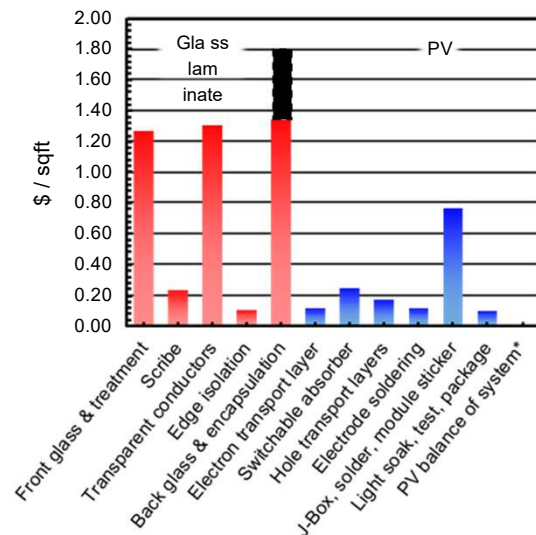
73

# PV WINDOWS PIGGBACK ON MATERIALS COST



**State-of-the-art panel:** Power conversion efficiency (PCE) = 20% Warranty = 25 years (<8% power decrease)

us.sunpower.com

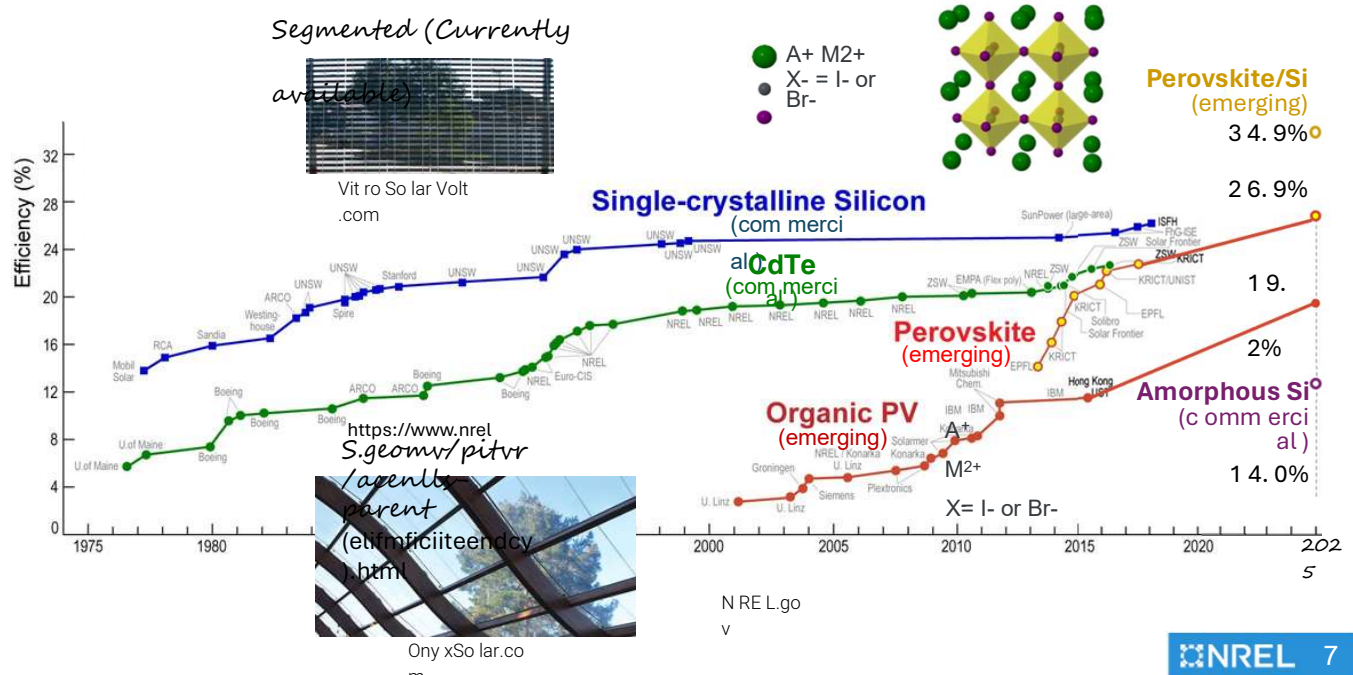


Bailie, C. et al. Preliminary Technoeconomic Analysis of Single-Junction Perovskites and Perovskites-on-Silicon. In (2015).

NREL 6

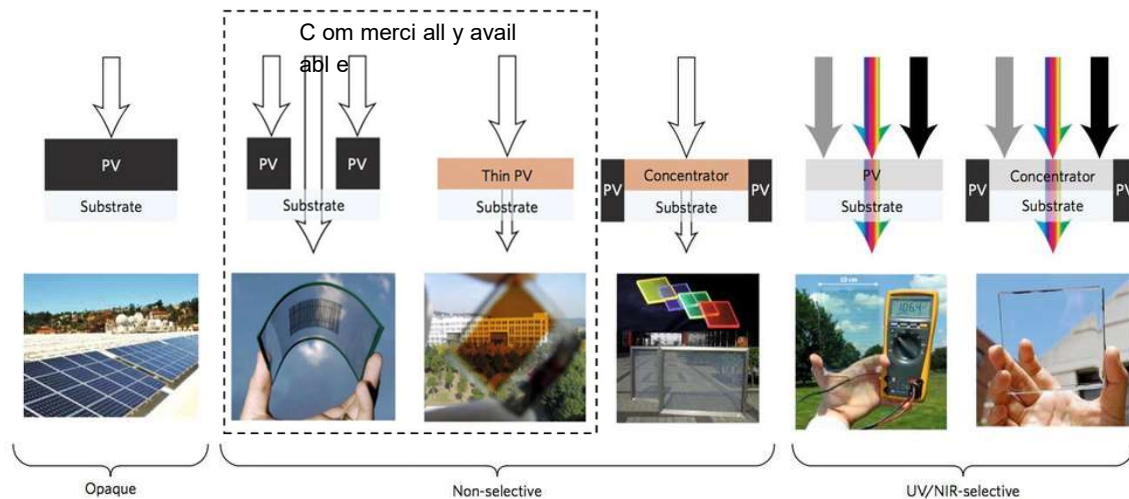
74

## PV EFFICIENCY HAS IMPROVED STEADILY



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## THERE ARE MANY WAYS TO ADD PV TO YOUR WINDOW



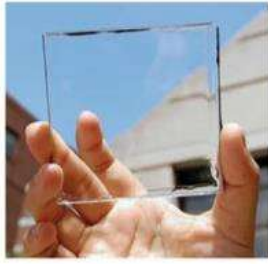
Visible  
Transmittance

Traverse, C. J., Pandey, R., Barr, M. C. & Lunt, R. R. *Nat. Energy* 1–12 (2017).

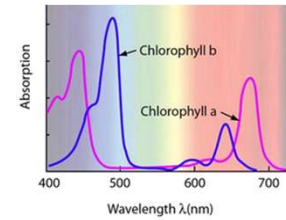
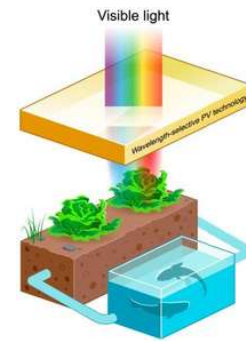
NREL 8

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# OPV ABSORPTION IS TUNABLE



NREL.gov  
v



Ma Lu S. et al. Wavelength-selective solar photovoltaic system to enhance or sunlight in agrivoltaics, *Plant* 2024, 13, 20240342, <https://doi.org/10.1016/j.plant.2024.1000000>  
arXiv:2403.14222v1 [physics] 13 Jul 2024

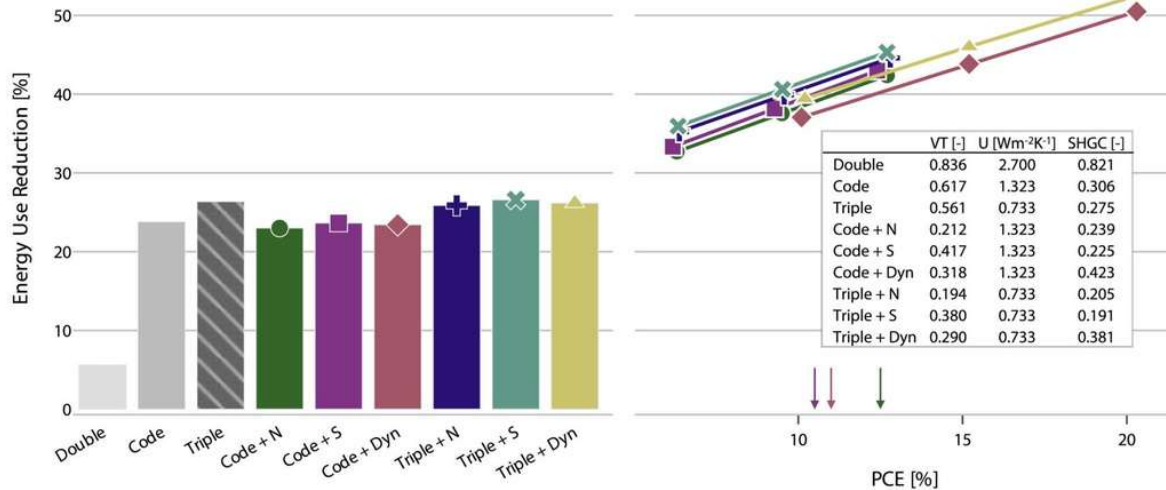
NREL 9

77

1

78

## PV WINDOWS SAVE ENERGY IN SIMULATION



Wheeler, V. M. *et al.* Photovoltaic windows cut energy use and CO2 emissions by 40% in highly glazed buildings. *One Earth* 5, 1271–1285 (2022).

NREL 11

79

## ARCHITECTURAL SOLAR EDUCATION FOR DESIGN AND CONSTRUCTION PROFESSIONALS

ASA  
ARCHITECTURAL SOLAR ASSOCIATION

NREL  
NATIONAL RENEWABLE ENERGY LABORATORY

We have lots of content on Youtube:

<https://www.youtube.com/channel/UCR20A1hG1I2bWn2g-xfFJBw>

All thanks to the help from the following supporting organizations;



NREL 1

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